

## IIM LUCKNOW



21st One-year Part-time

# General Management Programme for Executives (GMPE - 21)

(with 240 hours of teaching in four modules)

September 25, 2021 - August 14, 2022



Indian Institute of Management Lucknow (M): +91-9415 095 859 / (Phone): 0522-669-6278/ 6283 Email: gmpe21@iiml.ac.in

## What is this Programme about

The General Management Programme for Executives (GMPE) is a one-year part-time programme with four Modules, for working executives to prepare them for an advanced career in management. This Management Development Programme has been meticulously designed to inculcate strong conceptual frameworks in Business and Management Skills, Communication Skills, Financial Management, Accounts, Human Resource Management, Quantitative Methods, Operations Management, etc.

GMPE will integrate Advanced Management Theory, Soft Skills, and Quantitative Methods with real-world business practices. It has 240 hours of teaching in four Modules.

On successful completion of the programme, the participants will be awarded a Certificate of One Year General Management Programme for Executives 2021-22.

## **Programme Objectives**

- To understand macro-economic, socio-political and technological environment.
- To develop analytical and innovative skills set in management to gauge change holistically
  and to enhance efficiency and effectiveness of organizations.
- To strengthen leadership and team building skills.
- To develop values and proactive attitudes for societal well-being.



## **Programme Content**

#### **Core Courses**

Financial Reporting and Analysis	Organizational Behavior
Managerial Economics	• Business Statistics
Business Sustainability	Management Accounting
Marketing Management	Operations Research
Human Resource Management	Business Communication
Financial Management	Macro-economic Environment
Operations Management	Marketing Research
Strategic Management	Consumer Behavior
Management Information System	Supply Chain Management
• Legal Aspects of Management	Advanced Data Analysis

## **Capstone Project**

The capstone project is an important part of the programme. The participants would identify the management problem, develop and evaluate the alternative course of action and suggest the best option. Each participant would present the findings of his/her study, along with a written submission. The evaluation of the project report will be done by IIML faculty.

## **Pedagogy**

A judicious mix of the following: Case method of learning/ Lectures/ Exercises, Assignments/ Group Projects and Presentations/ Peer Discussions/ Role Plays

## **Evaluation System**

In addition to the Term-end final examinations, other evaluation instruments at the discretion of the faculty will include one or more of the following:

- Assignments/Quizzes
- Class Participation

## **Eligibility**

- 1. Graduation or Post-Graduation (or equivalent) in any discipline or CA/ICWA/CS
- 2. Minimum of 2 years full-time post-qualification professional experience as on September 04, 2021.

#### **Selection Process**

- Application Form, completed with self-attested photocopies of Educational Qualification and Experience Certificates.
- Demand Draft of Rs. 2000/- (non-refundable), favoring "Indian Institute of Management Lucknow" payable at Lucknow or via NEFT to the following Bank Account details.

Beneficiary Name	Indian Institute of Management Lucknow		
SB Account No.	07231450000294		
Bank Name	HDFC Bank limited		
Bank Address	A R Centre,Dr.B N Verma Road,Opp. Gulmohar Hotel, Lucknow - 226018		
Bank Branch	Aminabad Branch		
Bank Address	HDFC0000723		
In case of NEFT/RTGS transfer, please email	1. Candidate Name:	4.Transaction Amount	
following details to	2.Unique Transaction No.(UTR):	5.Bank Name:	
gmpe21@iiml.ac.in & mdpfin@iiml.ac.in	3.Transaction Date:	6. Branch Name:	

#### **Selection Criteria**

- Marks in Graduation or Post Graduation
- No. of years of experience/Quality of Experience
- Personal interaction (Interview)

## **Faculty**

The programme would be delivered by the Indian Institute of Management Lucknow faculty.

## **Schedule & Duration/ Delivery**

- 240 hours of sessions will be delivered in either of the two ways:
- 1.The classes will be conducted through live online mode (If COVID19 pandemic & government restriction continues), or
- 2. Classes will be conducted on residential basis from Saturday to Sunday of the next week in four modules at IIM Lucknow campus (If COVID19 restrictions are lifted). In this case, lodging and boarding would be provided on double occupancy basis.

## **Programme Fee**

Description	Fees (in Rs.)
Application Fee	2,000 / -
Total Programme Fee (Excluding GST @ 18% or as applicable as per Govt. of India guidelines.)	4,00,000/-



#### **Fee Details**

Fee Details	Last Date of fee Payment	Fee (in Rs.)	GST @18% (in Rs.)	Fee including GST (in Rs.)
Application Fee	At the time of Application	2,000/-		
Acceptance Fee	September 15, 2021	1,00,000/-	18,000/-	1,18,000/-
1st Installment	September 20, 2021	1,50,000/-	27,000/-	1,77,000/-
2nd Installment	December 22, 2021	50,000/-	9,000/-	59,000/-
3rd Installment	April 06, 2022	50,000/-	9,000/-	59,000/-
4th Installment	July 25, 2022	50,000/-	9,000/-	59,000/-
	Total	4,00,000/-	72,000/-	4,72,000/-

## **Early Bird Discount**

If we receive the duly filled in Application Form along with Application Fee of Rs. 2,000/- on or before 05:00 p.m. on August 23, 2021, the candidate will be entitled to an Early Bird Discount of Rs. 5,000/- on total programme fee.

## **Group Discount**

If we receive three or more nominations from a particular organization, each candidate gets a discount of Rs. 10,000/- in the total programme fee (applicable in case of sponsored candidates only).

#### **Admission Schedule**

Activity	Date
Last date to avail Early Bird Discount	August 23, 2021
Last date to receive Application Form	September 04, 2021
Last Date for Acceptance and payment of acceptance fee	September 15, 2021
Module I	Sep 25-Oct 03, 2021
Module II	January 08-16, 2022
Module III	April 23 - May 01, 2022
Module IV	August 06-14, 2022

The completed application form along with the Application Fee should reach (latest by September 04, 2021):

MDP Office, Indian Institute of Management, Prabandh Nagar, IIM Road, Lucknow-226013,

For further details, please contact us on **+91-9415095859/ 0522-669-6278/83** or mail us at **gmpe21@iiml.ac.in** (Application Form can be downloaded from our website: www.iiml.ac.in)

#### About IIM Lucknow

- Indian Institute of Management Lucknow (IIML) is one of the premier business schools in India. From the sprawling about 185 acres campus, the Institute offers world-class education in major areas of management and provides an ambiance for genuine intellectual pursuit, excitement, and professional growth.
- The Institute's carefully designed and high impact Management Development Programmes train business leaders, senior executives, and practicing managers from various sectors of the economy in all disciplines of management education and thought. The Institute provides cooperation and support to Industry and the Government through its large number of prestigious Consulting Assignments and Research Projects.
- The Institute also runs a well-accepted One-Year Part-time General Management Programme for Executives (with 240 hours of teaching in four "On-Campus" modules of 9 days each).
- The Noida campus, as an extension of IIM Lucknow, has been established to provide globally competitive management education to the professionals. The Noida campus has an evening programme leading to PGDBM for Working Managers (WMP). Besides, the Institute has one year full-time International Programme in Management for Executives (IPMX). In addition to these, the Institute has launched distance learning programmes (e-MDPs), besides many other short duration programmes.
- The Institute has well equipped air-conditionedLecture Rooms, Library, Computer Centre and comfortable on-campus air-conditioned board and lodging arrangements on single occupancy basis for the Management Development Programme participants at both the campuses.
- IIM Lucknow has collaboration with some Business Schools in Europe, Australia, and Canada for Faculty and Students Exchange.
- The Lucknow campus is located about 20 KMs away from the Railway Station and 30 KMs from the Airport, on the Lucknow-Sitapur highway and Hardoi-Sitapur bypass. The Noida campus is located at Plot No. B-1, Sector 62, Noida near the Delhi-Ghaziabad highway (NH-24) about 25 KMs away from New Delhi Railway Station and about 40 KMs from the Domestic Airport.







