



IIM Lucknow Enterprise Incubation Centre

INDIAN INSTITUTE OF MANAGEMENT LUCKNOW

NOIDA Campus @B1, Institutional Area, Sector 62, NOIDA- 201307

VACANCY

NOTIFICATION

(CALL FOR APPLICATIONS)

Subject – Recruitment for the position of MANAGER on contract for IIML- EIC:

IIML-EIC is hosted by IIM Lucknow supported by NSTEBD, DST, GOI and UP Government. IIML- EIC invites applications from the interested and eligible candidates for the selection of 01 position of **Manager-Business Development & New Initiatives**. The vacancy is proposed to be filled-up purely on consultant role (contract basis) initially for a period of 1 year, which may be considered further for extension basis the performance and the project extension.

The details are below:

Post- Manager-Business Development & New Initiatives

Job Description & Key Responsibilities

- To explore & build potential associations with Corporates by creating innovative models and programs in the area of Corporate Innovation & Corporate Venture Capital
- To establish and strengthen relationships with corporates for exploring CSR opportunities and designing impactful programs that align with their strategic priorities, while enabling startups to create meaningful social and economic impact in sectors of focus for IIML EIC.
- Work closely with the department head to help and support in building potential associations with organizations/Institutes to provide consulting services
- To design and execute marketing strategies in guidance with department head
- To execute and manage Mentors & Investors for IIML EIC
- To collaborate with innovation ecosystem stakeholders

Skills & Knowledge Requirements:

- B Tech/MBA/M Tech or Post graduate in related subjects
- Minimum of 3 years' experience in incubation, startup ecosystem, startup investment processes & other related area
- Designing & execution of various startup programs in the past
- Strong attention to detail, excellent communication and collaboration skills
- Ability to manage multiple projects and meet deadlines

Compensation:

The consolidated remuneration will be in the scale between Rs. 6.00 Lacs to Rs. 9.00 Lacs (all-inclusive) with a break-up available with the incubator as per IIML EIC's policy.

General Conditions

- Submit your application using the below link:

LINK: [CLICK HERE](#)

Last date of submitting online application is 30th June,2026 before 11:59 PM

- All the received applications for the said post will be shortlisted and only the shortlisted candidates will be invited through e-mail to appear in the interview on the scheduled date and time.
- The candidates have to produce their bio-data along with a set of photocopies in support of their educational qualifications, experience etc. at the time of the interviews. They should also bring all testimonial in original for verification purpose.
- There will be multiple rounds of interviews as deemed appropriate by the management.
- No TA/DA or any other incidental expenses will be reimbursed for attending the interview.
- Initial appointment will be for 1 year on contract renewable further subject to satisfactory performance of the incumbent and need of the IIML-EIC.
- The compensation will be decided out depending on qualification, experience, last drawn salary and relevant factors.
- Candidates are advised to visit the website of IIM Lucknow (www.iiml.ac.in)/ (www.iimleic.com) regularly for updation, amendments and corrigenda (if any). It will be placed on Institute website only.
- IIML-EIC reserves the right not to fill the above position, if it desires so.
- Canvassing in any form will be a disqualification.

MD, IIML- EIC

**Indian Institute of Management- Noida Campus B-1, Institutional Area,
Sector-62, Noida**