



IIM Lucknow Enterprise Incubation Centre

Indian Institute of Management Lucknow, (Noida Campus)

VACANCY NOTIFICATION

(CALL FOR APPLICATIONS)

Recruitment for the position of Manager: Investment on contract at IIML Enterprise Incubation Center.

IIML EIC is a Section 8 company operational since 2016, hosted by IIM Lucknow and supported by NSTEBD, DST, GOI and Government of UP. IIML EIC invites applications from the interested and eligible candidates for the selection of one position of **Manager: Investment** on contract initially for a period of **2 years**, which may be considered further for extension as per the need and policy of the IIML EIC.

Post - Manager Investment.

Location

The position will be based out of **IIM Lucknow (Noida Campus), B-1, Front Ave, Institutional Area, Block B, Industrial Area, Sector 62, Noida, Uttar Pradesh.**

Compensation:

The total remuneration between (Rs. 40,000/- Rs. 60,000/) (all-inclusive) will be offered depending on qualifications and experiences with break up available as per IIML - EIC 's policy. Additionally, NPS, medical insurance, mobile reimbursement etc. is being considered for the working executive as per policy of the Incubator.

Qualifications:

- A minimum of Bachelor's degree in any discipline with CA (inter)/ CS (inter) or MBA/ PGDM in Finance.
- Minimum of 2-5 years' experience in financial modeling and valuations.
- Significant exposure of working with senior level positions collaborating with government departments/ agencies/ allied organizations/ Private sector/ venture Capitalists, along with demonstration of fundraising for non-profit organizations shall be preferred.
- The candidate must have a good track record of academic performance from a reputed institution.
- Strong knowledge in the area of the **Startup Investment Process and Financial Modeling** including **Startup Due Diligence & Negotiation skills.**
- Strong network with various government agencies and corporates and ability to build strategic partnerships.
- Exposure to Cash Flow, Venture financing, Valuation, Equity and Cap table management(desirable).
- Proficiency in Tally & MS-Office.
- Fluent in spoken and written English.
- **Age Below 35 years**

Job description & Key Responsibilities

- Analyze financial statements, forecasts and funding requirements of startups.
- Financial modeling and analysis.
- Enterprise Valuation (Pvt equity).
- Financial due diligence & Cap Table calculation.
- Strong knowledge in the area of the Startup Investment Process and Financial Modeling including Startup Due Diligence & Negotiation skills.
- Exposure to Cash Flow, Venture financing, Valuation, Equity and Cap table management (desirable).
- Industry trend and data research & analysis
- Project Report writing and project presentations.
- Knowledge & understanding of MCA compliances of startup investments.
- Ability to read and evaluate Term Sheets and Share Holder Agreements.
- Experience in working with senior management and startup founders.
- Excellent communication & presentation skills.
- Most important, should fit into the team behaviorally, technically, culturally while maintaining a high standard of ethics.

However, your ability and expertise can be utilized in any other field/function in the best interest of the company.

General Conditions:

- Submit your application using the below link:
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Link: [CLICK HERE](#)

- **Last date of submitting the application is**
- All the received applications for the aforementioned post will be shortlisted. Please note only the shortlisted candidates will be invited through e-mail to appear for the interview on the scheduled date and time.
- **The candidates have to carry their CV along with a set of photocopies in support of their educational qualifications, experience etc. at the time of interview. They should also bring all testimonials in original for verification purpose.**
- There will be multiple rounds of interviews as deemed appropriate by the management.
- No TA/DA or any other incidental expenses will be reimbursed for attending the interview.
- Initial appointment will be for a contractual period of 2 years subject to renewable in view of satisfactory performance of the incumbent and need of the IIML-Incubator.
- The compensation will be decided depending on qualification, experience, last drawn salary and relevant factors.
- Candidates are advised to visit the website of IIM Lucknow Incubator <https://iimlincubator.com> for regular updates, amendments and corrigendum (if any).
- IIML-Incubators reserves the right not to fill the above position, if it desires so.
- Canvassing in any form will be credited for disqualification.

**Managing Director,
IIML- Enterprise Incubation Center
Indian Institute of Management- Noida Campus
B-1, Institutional Area, Sector-62,
Noida, Uttar Pradesh.**