



भारतीय प्रबन्ध संस्थान लखनऊ

प्रबन्ध नगर, आईआईएम रोड, लखनऊ-226 013 (उ.प्र.) भारत

Indian Institute of Management Lucknow

Prabandh Nagar, IIM Road, Lucknow-226 013 (U.P.) India

विज्ञापन संख्या- आईआईएमएल/भर्ती-3सी/2023

Advt. No. IIML/Rectt-3C/2023

12 जून 2023/June 12, 2023

ADVERTISEMENT FOR THE CONTRACTUAL POSITION

Indian Institute of Management Lucknow invites applications from interested and eligible candidates for the post of Sales & Operations Executive purely on contract basis initially for a period of one year, extendable upto further two years, subject to satisfactory performance of the incumbent & need of the Institute.

The details are as under: -

Name of Position & Emoluments	Eligibility Criteria & Job Requirement
<p>Sales & Operations Executive – 01 post</p> <p>Monthly Emoluments: a) The emoluments between range of Rs. 40,000/- to Rs. 50,000/- (all inclusive).</p> <p>Age- Not exceeding 35 years (to be reckoned as on last date of receipt of applications)</p>	<p>Essential Qualifications:</p> <ol style="list-style-type: none">1) Graduation/Post-Graduation with at least 60% marks or its equivalent from a recognized University / Institute of repute and consistently good in other academic records.2) Preference will be given to candidates possessing B. Tech and MBA with experience in sales and client servicing. <p>Experience: At least 4 years with minimum of 3 years in relevant area/ field.</p> <p>Desirable Qualifications:</p> <ol style="list-style-type: none">1) Knowledge of MS –Office and other computer-related tasks2) Candidate should have experience in marketing of Education programmes or professional services to clients or education programme execution.3) Exposure to digital marketing & social media will be preferred. <p>Other Requirements: Good correspondence skills, Excellent communication skills and strong telephone manner, good attention to details, confident and self-motivated friendly personality.</p> <p>Job Description: Prospective sales and funnel creation. Correspondence with Clients. Target-orientated business generation.</p>

GENERAL CONDITIONS:

1. The selected candidate will be engaged on contract basis initially for a period of 1 year, extendable upto further two years, subject to satisfactory performance of the incumbent & need of the Institute.
2. Mere fulfilling the eligibility criteria does not guarantee that the applicant will be shortlisted for the Written/Skill Test/Interview. The Institute reserves the right to restrict the number of shortlisted candidates for further recruitment process to a reasonable number on the basis of higher qualifications and/or experience.
3. The date for the Written/Skill Test/Interview will be communicated later to the shortlisted candidates **through email ONLY**. The candidates are advised to check their email regularly.

4. The shortlisted candidates will be required to produce all original Certificates, Degrees and other documents pertaining to their educational/professional qualifications, work experience, age etc. for verification purposes at the time of the final selection process. Failure to do so may result in cancellation of their candidature.
5. The number of posts may be increased or decreased as per need of the Institute.
6. No rounding off of percentage (%) is allowed. Candidates are required to fill their **exact percentage** of marks while filling online application form.
7. Crucial date for determining the age limit shall be the closing date for the receipt of applications.
8. **Selection Process**-The process of selection may include Written/Skill Test/Interview.
9. The selection process may be conducted in online mode (through Google meet etc.). Candidates are required to mandatorily mention their email ID in application form.
10. The reservation for SC/ST, OBC and Persons with Disabilities will be applicable as per Government of India rules.
11. In case of any inadvertent mistake in the process of selection, which may be detected at any stage even after issue of the appointment letter, the Institute reserves the right to modify, withdraw or cancel any communication made to the candidates (Applicants).
12. Candidates are advised to visit the website of IIM Lucknow (www.iiml.ac.in) regularly for any updates, amendments and corrigendum. It will be placed on the Institute website only.
13. The panel of selected waitlisted candidates will be valid for one year from the date of approval of Competent Authority and the Institute can make appointments in future also by operating the panel within the validity period.
14. The above position is of purely contractual nature and thus candidate (s) will have no right to claim any regularization / absorption etc. in the Institute.
15. No TA/DA or any other incidental expenses will be reimbursed to attend the Written/Skill Test/Interview.
16. The Institute also reserves the right not to fill the post (s), if it so desires.
17. No interim correspondence will be entertained or replied to.
18. Canvassing in any form will be a disqualification.
19. Legal disputes if any will be restricted within the jurisdiction of Lucknow only.

HOW TO APPLY

Interested and eligible candidates may submit their form on or before **July 3, 2023 (5:00 pm)** through the Google Form link given as under:

Link - <https://forms.gle/omJVcTsA7GPKkEEeA>

No any other mode of application will be entertained.

Chief Administrative Officer
Indian Institute of Management
Prabandh Nagar, IIM Road
Lucknow – 226 013