



IIM Lucknow Enterprise Incubation Centre

INDIAN INSTITUTE OF MANAGEMENT LUCKNOW

NOIDA Campus @B1, Institutional Area, Sector 62, NOIDA- 201307

VACANCY **NOTIFICATION**

(CALL FOR APPLICATIONS)

Subject – Recruitment for the position of Manager Investment (on contract) for IIML- EIC:

IIML-EIC is hosted by IIM Lucknow supported by NSTEBD, DST, GOI and UP Government.

IIML- EIC invites applications from the interested and eligible candidates for the selection of one position of **Manager Investment** (on contract) initially for a period of 1 year, which may be considered further foreextensions as per the need and policy of the IIML- EIC.

The details are as follows-

Post- Manager Investment

Job Description & Key Responsibilities

- Analyze financial statements, forecasts and funding requirements of startups.
- Understand data analysis to develop & execute quantitative analysis along with gap & impact analysis
- Provide business insights from industry megatrends & develop reports and metrics
- Provide input for overall Startup Investment Process, Financial Modeling (including Startup Due Diligence & Negotiation skills), Enterprise Valuation (Pvt equity)
- To assess & evaluate startups to complete end-to end management of the internal & external funds
- Ability to read and evaluate Term Sheets and Share Holder Agreements.
- Know market trends & analysis to implement the best industry practices for the growth of startups.
- Most important, should fit into the team behaviorally, technically, culturally while maintaining a high standard of ethics.

Skills & Knowledge Requirements:

- A minimum of Bachelor's degree in Economics, Commerce, Science or Technology with CFA (Level 1) / CS (inter)/ MBA/ PGDM in Finance.
- Minimum 1 year experience in analytics, insights, business optimization with startup ecosystem
- Minimum of 2-5 years' experience in startup investment processes, financial modeling & valuations
- Strong knowledge in the area of the Startup Investment Process and Financial Modeling including Startup Due Diligence & Negotiation skills.
- Exposure to Cash Flow, Valuation, Equity and Cap table management (desirable).
- Excellent communication & presentation skills.

Compensation:

In the scale of total remuneration between Rs. (40000 to 60000) (all-inclusive) with break up available with incubator as per IIML- EIC's policy. Additionally, medical insurance, mobile reimbursement and other benefits for the executive as per policy of the Incubator.

General Conditions

- Submit your application using the below link:

LINK: [CLICK HERE](#)

- Last date of submitting online application is 10th July'23 before 5:30 PM
- All the received applications for the said post will be shortlisted and only the shortlisted candidates will be invited through e-mail to appear in the interview on the scheduled date and time.
- The candidates have to produce their bio-data along with a set of photocopies in support of their educational qualifications, experience etc. at the time of the interviews. They should also bring all testimonial in original for verification purpose.
- There will be multiple rounds of interviews as deemed appropriate by the management.
- No TA/DA or any other incidental expenses will be reimbursed for attending the interview.
- Initial appointment will be for 1 year on contract renewable further subject to satisfactory performance of the incumbent and need of the IIML-EIC.
- The compensation will be decided out depending on qualification, experience, last drawn salary and relevant factors.
- Candidates are advised to visit the website of IIM Lucknow (www.iiml.ac.in)/ (www.iimlincubator.com) regularly for updation, amendments and corrigenda (if any). It will be placed on Institute website only.
- IIML-EIC reserves the right not to fill the above position, if it desires so.
- Canvassing in any form will be a disqualification.

MD, IIML- EIC
Indian Institute of Management- Noida Campus B-1, Institutional Area,
Sector-62, Noida