

### **Indian Institute of Management Lucknow**



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### **Featured members**

Prof. Yogesh K. Agarwal - Decision Sciences Area

Prof. Sanjay K. Singh - Business Environment Area

Prof. M. Akbar - Strategic Management Area

Prof. Jabir Ali- Agribusiness Management Area

Prof. Sushil Kumar- Agribusiness Management Area

Prof. Kriti B.Gupta - Agribusiness Management Area

### **Publication Profile**

### **Research Publications**

### **Papers**

**Agarwal, Y.K.** & Venkateshan, Prahalad, 'Survivable network design with shared-protection routing', *European Journal of Operational Research*, 238(3), 2014:pp 836-845

In this paper we study the problem of designing a survivable telecommunication network with shared-protection routing. We develop a heuristic algorithm to solve this problem. Recent results in the area of *global re-routing* have been used to obtain very tight lower bounds for the problem. Our results indicate that in a majority of problem instances, the average gap between the heuristic solutions and the lower bounds is within 5%. Computational experience is reported on randomly generated problem instances with up to 35 nodes, 80 edges and 595 demand pairs and also on the instances available in SNDlib database.

**Keywords:** Shared protection survivable network design; End-to-end restoration schemes; Column generation; Large scale optimization

Nigam, Ashutosh & **Agarwal, Y.K.**, 'Optimal relay node placement in delay constrained wireless sensor network design' *European Journal of Operational Research*, 233(1), 2014:pp. 220-233

The Delay Constrained Relay Node Placement Problem (DCRNPP) frequently arises in the Wireless Sensor Network (WSN) design. In WSN, Sensor Nodes are placed across a target geographical region to detect relevant signals. These signals are communicated to a central location, known as the Base Station, for further processing. The DCRNPP aims to place the minimum number of additional Relay Nodes at a subset of Candidate Relay Node locations in such a manner that signals from various Sensor Nodes can be communicated to the Base Station within a pre-specified delay bound. In this paper, we study the structure of the projection polyhedron of the problem and develop valid inequalities in form of the *node-cut* inequalities. We also derive conditions under which these inequalities are facet defining for the projection polyhedron. We formulate a branch-and-cut algorithm, based upon the projection formulation, to solve DCRNPP optimally. A Lagrangian relaxation based heuristic is used to generate a good initial solution for the problem that is used as an initial incumbent solution in the branch-and-cut approach. Computational results are reported on several randomly generated instances to demonstrate the efficacy of the proposed algorithm.

**Keywords** Relay node placement; Cutting plane/facet; Polyhedral theory; Projection; Branch and cut; Lagrangian-relaxation

### **Publication Profile**

### **Research Publications**

### **Papers**

**Singh S. K.**, 'COMPARING PRODUCTIVITY AND PROFITABILITY PERFORMANCE: A CASE STUDY OF UTTAR PRADESH STATE ROAD TRANSPORT CORPORATION", *Indian Journal of Economics and Business*; 13(1), 2014: pp. 97-114.

This paper examines changes in productivity and profitability of Uttar Pradesh State Road Transport Corporation (UPSRTC) using its annual data from 1994-95 to 2009-10. Another objective of the paper is to demonstrate the usefulness of calculating the total price performance measure, i.e., tracking the growth of input factor prices relative to the prices received for the outputs. Analysis of data reveals that UPSRTC achieved tremendous growth in its productivity during the sample period but all of its productivity gains are passed on to its customers. That's why there is virtually no change in its profitability from 1994-95 to 2009-10. However, there is a significant difference in the trend between first and second half of the sample period. In the first half, productivity growth was far lower than that in the second half whereas input factor prices compared with output prices increased rapidly. Due to this, UPSRTC's financial performance worsened during the first half and improved during the second half of the sample period.

### **Conference & Seminar Papers**

Varghese, Issac K & **Akbar, M.**, 'Effect of Institutional Distance on Financial Performance of Cross Border Joint Ventures with Indian Firms', paper presented in 2014 ABRM\_IMRA International Conference on the Restructuring of the Global Economy(ROGE), June 23-24, 2014, Cambridge, UK

Institutional theory is gaining visibility in management literature that explores effect of cross country differences of institutions on MNC's behavior and performance. Institutional distance can be defined as the distance between institutions of the countries involved in market transactions. Past studies has focused on the cultural distances between partnering institutions. But the recent literature points towards the need for analysing institutional distance between partnering firms. Emerging market economies have undergone a lot of policy changes. Governance is viewed as key for development by investors. This has increased the demand for monitoring the quality of governance in a country over time. Last decade has seen a series of policy changes in India that has helped in increasing the market access to multinationals. In this study, we will analyse the effect of institutional distance on the performance of joint ventures. It will be insightful to look at the trends of JVs in an institutional setting.

**Ali, Jabir** & **Kumar, Sushil**, 'Factors Affecting the Frequency of Selling of Farm Produce: Evidence from Uttar Pradesh, India' paper presented at 2014 Annual World Symposium People Feed the World, International Food and Agribusiness Management Association, June 15-19, 2014, Cape Town, South Africa

**Kumar, Sushil & Ali, Jabir, '**Agriculture Diversification and Its Determinants in India' paper presented at 2014 Annual World Symposium People Feed the World, International Food and Agribusiness Management Association, June 15-19, 2014, Cape Town, South Africa.

### **Publication Profile**

### **Conference & Seminar Papers**

**Gupta, Kriti Bardhan,** 'Exploring the International Competitiveness of Indian Sugar Sector' paper presented at International Food and Agribusiness Management Association (IFAMA) 24<sup>th</sup> Annual World Symposium and World Forum at Cape Town, South Africa on "People Feed the World: The Talent Factor", 16-19 June 2014.

The study initially explored international competitiveness of sugar sector in India in the domestic market as well as in the international markets based on Policy Analysis Matrix (PAM) and Domestic Resource Cost Ratio approach. It measured the robustness of import competitiveness as well as export competitiveness not only at the national level but also for major sugar producing states, i.e., Maharashtra and U.P. Further, it identified the major factors affecting the international competitiveness of Indian Sugar. Finally, based on empirical study it showed that the international competitiveness of sugar sector can be increased significantly if production of downstream products are also undertaken along with the production of sugar.

## **Management Development Programmes**

### Concluded (June 2014)

S.No.	Program Title	Program Director	Date	Venue
1	1 year Part-time General Management Programme for Executives (GMPE8) -4th On Campus	Prof. Sushil Kumar Prof. Sonia	June 7-15, 2014	Lucknow
2	Capacity Building for ITI Principals	Prof. Shailendra Singh Prof. Arunabha Mukhopadhyay	June 9-13, 2014	Lucknow
3	GMP for Coal India Ltd.	Prof. Himanshu Rai Prof. Prakash Singh	June 9-20, 2014	Lucknow
4	Enhancing Management & Administrative Effectiveness for Administrative Heads of Institutes of Higher Education	Prof. Manoj Anand Prof. Chandan Sharma	June 9-13, 2014	Noida
5	General Management Program for Executives of Bajaj Finance (2nd On Campus Module)	Prof. Ajay Singh Prof. Neerja Pande	June 9-12, 2014	Noida
6	Certificate Programme in Business Analytics (CPBAE II)	Prof. Amit Agrahari Prof. Gaurav Garg	June 11-15, 2014	Lucknow
7	Unlock Your Potential for Novo Nordisk India Pvt. Ltd.	Prof. Archana Shukla	June 19-20, 2014	Lucknow
8	Capacity Building for ITI Principals	Prof. Shailendra Singh Prof. Arunabha Mukhopadhyay	June 23-27, 2014	Lucknow
9	General Management Program for the Executives of KPMG- Valedictory Session	Prof. Punam Sahgal	June 21, 2014	Noida

## **Management Development Programmes**

## Concluded (June 2014)

S.No.	Program Title	Program Director	Date	Venue
10	GMP on Management Techniques for ISS Probationers	Prof. Bharat Bhasker Prof. Gaurav Garg	June 30, 2014 July 11, 2014	Lucknow

### Forthcoming (July - August 2014)

S.No.	Program Title	Program Director	Date	Venue
1	Managerial Effectiveness for Judicial Officers	Prof. Pushpendra Priyadarshi Prof. Nishant Uppal	July 7-11, 2014	Lucknow
2	Learning to Lead for HPCL Executives	Prof. Shailendra Singh Prof. Neeaj Dwivedi	July 7-11, 2014	Lucknow
3	1 year Part-time General Management Programme for Executives (GMPE9)	Prof. Neeraj Dwivedi Prof. Kriti Bardhan Gupa	July 12-20, 2014	Lucknow
4	AMP for IRS Officers Phase III	Prof. Prakash Singh Prof. Rajesh K Aithal	July 14, 2014 August 1, 2014 (DLC) August 4-15, 2014 (OLC)	Lucknow
5	Advanced Communication Skills	Prof. Neerja Pande	July 21-23, 2014	Noida
6	Managerial Effectiveness for Judicial Officers	Prof. Himanshu Rai Prof. Nishant Uppal	July 21-25, 2014	Lucknow

## **Management Development Programmes**

## Forthcoming (July - August 2014)

Program Title	Program Director	Date	Venue
MDP for Channel Partners of L&T	Prof. Sushil Kumar Prof. Devashish Das Gupta	July 24-26, 2014	Lucknow
1 year Part-time General Management Programme for Executives (GMPE10) (2nd on-campus module)	Prof. Arunabha Mukhopadhyay Prof. Sabyasachi Sinha	July 26, 2014 August 3, 2014	Lucknow
GMP for Coal India Ltd.	Prof. Himanshu Rai Prof. Seshadev Sahoo	July 28, 2014 August 8, 2014	Lucknow
Finance for Decision Making (for Non-Finance Executives)	Prof. Ajay K Garg	August 4-8, 2014	Lucknow
Sustainable Supply Chain Management	Prof. S Venkataramanaiah	August 6-8, 2014	Noida
Understanding Self for Managerial Excellence	Prof. Pankaj Kumar	August 7-9, 2014	Lucknow
Developing Leadership Excellence in Women	Prof. Neerja Pande Prof. Shamama Afreen	August 11-13, 2014	Noida
Managerial Effectiveness for Judical Officers of Chhattisgarh	Prof. D S Sengar Prof. Himanshu Rai	August 11-16, 2014	Lucknow
	MDP for Channel Partners of L&T  1 year Part-time General Management Programme for Executives (GMPE10) (2nd on-campus module)  GMP for Coal India Ltd.  Finance for Decision Making (for Non-Finance Executives)  Sustainable Supply Chain Management  Understanding Self for Managerial Excellence  Developing Leadership Excellence in Women  Managerial Effectiveness for	MDP for Channel Partners of L&T  Prof. Sushil Kumar Prof. Devashish Das Gupta  1 year Part-time General Management Programme for Executives (GMPE10) (2nd on-campus module)  GMP for Coal India Ltd.  Prof. Himanshu Rai Prof. Seshadev Sahoo  Finance for Decision Making (for Non-Finance Executives)  Sustainable Supply Chain Management  Prof. Seshadev Sahoo  Prof. Ajay K Garg  Prof. Ajay K Garg  Prof. Ajay K Garg  Prof. Seshadev Sahoo  Prof. Seshadev Sahoo	MDP for Channel Partners of L&T  Prof. Sushil Kumar Prof. Devashish Das Gupta  1 year Part-time General Management Programme for Executives (GMPE10) (2nd on-campus module)  GMP for Coal India Ltd.  Prof. Himanshu Rai Prof. Seshadev Sahoo  Prof. Seshadev Sahoo  Prof. Arunabha Mukhopadhyay Prof. Sabyasachi Sinha  July 26, 2014  August 3, 2014  July 28, 2014  August 8, 2014  Prof. Seshadev Sahoo  August 4-8, 2014  Prof. Sinha  Prof. Ajay K Garg  August 4-8, 2014  Prof. Solonia Kumar August 6-8, 2014  Prof. Pankaj Kumar  Prof. Pankaj Kumar  Developing Leadership Excellence  Prof. Neerja Pande Prof. Shamama Afreen  Managerial Effectiveness for Prof. D S Sengar  August 11-16, 2014

## **Management Development Programmes**

## Forthcoming (July - August 2014)

S.No.	Program Title	Program Director	Date	Venue
15	Strategic Human Resource Management	Prof. Himanshu Rai	August 21-23, 2014	Lucknow
16	Building an Effective Marketing Strategy	Prof. Devashish Das Gupta	August 21-23, 2014	Lucknow
17	AMP for IRS Officers, Phase IV	Prof. R L Raina Prof. Ashutosh K Sinha	August 25, 2014 September 12, 2014 (DLC) September 15-26, 2014 (OLC)	Lucknow

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### From the Press

Name of the Publication: Times of India : All edition : 13/06/14 Date

# IIM Lucknow alumnus tops civil services

Bharti Jain | TNN

New Delhi: A total 1.122 candidates have cleared the prestigious Civil Services Examination 2013, with Gaurav Agrawal, a BTech from IIT Kanpur and also an IIM Lucknow alumnus, bagging the top position

While the second rank has gone to Munish Sharma, a BSc in bio-chemistry from Venkateswara College here, Bharti Dixit, an MBBS from Lady Hardinge Medical College here, is the top-scoring woman candidate, with overall fifth rank.

tempt for the top two rankers, Dixit hit the jackpot in her maiden try. Agrawal, selected for IPS in his first attempt at Civil Services Examination, is currently undergoing training at the Sardar Vallabbhai National Police Academy in Hyderabad. He appeared for the ex While it was the second at- am from Jaipur. Agrawal, wh

earlier worked as an investment banker with Citigroup in Hong Kong, credited his family for his success. "I used to study for 10-12 hours for my last exams. For 2013 Civil Services, I studied for about 6-8 hours," he was quoted by PTI as saying.

► Topper credits TOI, P

Name of the Publication: Amar Ujala **Edition** : Delhi NCR **Date** : 17/06/14



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### From the Press

Name of the Publication: Amar Ujala Delhi Main : 17/06/14 Date

# विदेशों में कैंपस खोलेगा आईआईएम लखनऊ

अमर उजाला ब्यूरो

नोएडा। आर्आएम लखनक अपनी बेणी में देश का पहला संस्थान है, जिसने किसी दूसरे शहर (नीएडा) में अपना कैंपस खोला है। कैंपस में सोमवार को ऑडीटेरियम अब संस्थान की योजना क्रिटेश में अपना कैपम खोलने को है, जिसे ब्रांड के तौर पर पेश किया जाएगा। ऐसा करने वाला आईआईएम लखनऊ देश का पहला संस्थान होगा। इसके लिए अफ्रीका, मलेशिया और मॉरीशस जैसे देशों को चिह्नित किया गया है। उम्मीद है कि एक साल में खेजना अपने अंबाम तक पहुंच बाए।

नोरहा और लखनक कैपस में भी योजना है। सेवटर-62 स्थित

अफीका, मलयेशिया और मीरीशत में योजन

मोएडा कैंपस के अंडिटोरियम का सुमारंभ

और सेमीनार हॉल के शुभारंभ मौके पर संस्थान के निर्देशक डॉ. देवी सिंह ने यह जानकारी दी। पत्रकारों से बातबीत में उन्होंने बताया कि नेएडा कैंपस का विस्तार जाते है। जल्द ही नोरहा केंग्रम टीचर्म टेनिंग प्रीप्राय सुरू करेगा। इसमें प्रमुक्तेशन किया गया है। इसमें अंतरराष्ट्रीय लखनक का पेहरा है। इस मीके पर सिस्टम मैनेवामेंट को ट्रेशिंग जैसा करिकेस, वैहिलक साझेदारी स्टेस्ब्रेतिक संच्या के दौरान मीनावी प्रीपान प्राथमिकता के तौर पर चुना गया है।

साथ ही कई अन्य सेक्टर भी आईआईएम नोएडा कैंपस में 800 सीटी वाला ऑडीटोरियम तैयार आईआईएम-आईआईटी के निदेशक दंढना चुनौती

इस कार्यक्रम के मौके पर मुख्य अतिथि अईएएस अशोक ठाकुर, सविव मानव संसाधन विकास मंत्रलय ने कहा कि आईआईएम और आईआईटी जैसे संस्थानों के लिए निदेशक सोजना मेशलय के लिए एक बहुत बड़ी चुनीती है। जवाचातर शिक्षांचियों में प्रेविटकाल एक्टीच (व्यावहारिक रवैया) नहीं है। ऐसे शिधाविदों की जरूरत है जो शैधिक, प्रशासनिक और पारस्परिक संबंध स्थापित करने जैसे तीनों क्षेत्रों में पारंगत हो। मंत्रालय लगातर ऐसी पॉलिसी बना रहा है, जिसमें इन संस्थानी को जवादा से ज्याव स्वयमत वै जा सके।

वेरिकक सम्मेलन और कॉरपोरेंट सेवीनार

आयोजित किए जाएंगे। संस्थान के भेषरमैन डॉ. जेजे विदेशी छात्रों को संख्या बढ़ाने की विज्ञान किए जा रहे हैं। दरअसल, ईरानी ने कहा भले नोएडा कैएस लखनक से सैकड़ों किलोमीटर दूर ये दिलती में आईआएम उनका साथ दिया।

सांस्कृतिक संच्या के दौरान मीनाची मिश्रा ने कथक की शानदार प्रस्तुति दी। उनके साथ चाँदत ज्वाल प्रसाद (योकेलिस्ट). बेद प्रकाश (तबला), विजय प्रसन्ता (बीस्री) और अबरार हुसैन ने सरोद पर

Name of the Publication: Dainik Jagran : Delhi NCR Date : 17/06/14

## अच्छा नेतृत्व वही जो सबको साथ लेकर चले : अशोक ठाकुर



आइआइएम लखनऊ के नोएडा कैपस में ऑडिटोरियम एवं सेमिनार हॉल का उद्यादन करते (दाएं से) मानव संसाधन विकास मंत्रालय के सचिव अशोक ठावुन, आइआइएम लखनऊ के निदेशक डॉ. देवी सिंह व आइआइएम लखनऊ के चेयरमैन डॉ. जमशेद जे इसनी।

जागरण संबाददावा, नोएडा: संबटर-62 स्थित डॉ. जमशेद वे इरानी ने कहा कि वह

काम करता है। आइआइएम के चेयरमैन तालिया बटोरी।

इंडियन इंस्टीट्यूट ऑफ मैनेजमेंट मात साल पहले आएआइएम में शामिल (आइआइएम) लखनक के नोएडा कैयस हुए थे। उन्होंने नीएडा कैपस को बनते देखा में सोमवार को ऑडिटोरियम व सेमिनार है। आने वाले समय में आइआएएम, स्त्रीक का उद्चाटन हुआ। मुख्य अतिथि के लखनक के बजाय गोएडा के नाम से जाना रूप में पहुंचे मानव संसाधन विकास वाएगा। आइआइएम नोएठा कैपस के मंत्रालय के स्वीचव अशोक ठाकुर ने दीप निदेशक डॉ. देशी सिंह ने कहा कि इस प्रज्वत्तित किया। इस मौके पर कलाकारों ने कैपस को अंतरराष्ट्रीय कान्फ्रेस स्तर पर तबला व कथक का कार्यक्रम प्रस्तुत किया। लाना है। इसमें पांध अत्याधनिक तकनीकी अशोक ठाकुर ने कहा कि श्रमन रिसोर्स रूप से उन्नत कान्फ्रेस व सेमिनार कक्ष है। डिपार्टमेंट में सबसे बड़ी चुनीती है कि वह इनमें आठ सौ लोगों के बैठने को व्यवस्था जच्छा नेतृत्व नहीं चुन पाते हैं, जो सबको हैं। ऑडिटोरियम में दो सौ सीटों की क्षमता साथ लेकर चल सके। अच्छा नेतृत्व करने वाले दो हॉल है। इस मीके पर कथक वाला जो सोचता है, उसे पूर करने का कलाकारों ने कार्यक्रम प्रस्तुत कर खुब्

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### From the Press

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# अच्छा नेतृत्व वही जो सबको साथ लेकर चले : अशोक ठाकुर



आइआइएम लखनऊ के नोएडा कैंपस में ऑडिटोरियम एवं सेमिनार हॉल का उदघाटन करते (दाएं से) मानव संसाधन विकास मंत्रालय के सचिव अशोक ट्राक्टर, आइआइएम लखनऊ के निदेशक डॉ. देवी सिंह व आइआइएम लखनऊ के चेयरमैन डॉ. जमशेद जे इरानी।

जागरण संवाददावा, नोएडा: सेक्टर-62 स्थित डॉ. जमशेद जे इरानी ने कहा कि वह

काम करता है। आइआइएम के चेयरमैन तालियां बटोरी।

इंडियन इंस्टीट्यूट ऑफ मैनेजमेंट सात साल पहले आइआइएम में शामिल (आइआइएम) लखनक के नोएडा कैंपस हुए थे। उन्होंने नोएडा कैंपस को बनते देखा में सोमवार को ऑडिटोरियम व सेमिनार है। आने वाले समय में आइआइएम, ब्लॉक का उद्घाटन हुआ। मुख्य अतिथि के लखनऊ के बजाय नोएडा के नाम से जाना रूप में पहुंचे मानव संसाधन विकास जाएगा। आइआइएम नोएडा कैपस के मंत्रालय के सचिव अशोक ठाकुर ने दीप निदेशक डॉ. देवी सिंह ने कहा कि इस प्रज्वलित किया। इस मौके पर कलाकारों ने कैपस को अंतरराष्ट्रीय कान्फ्रेंस स्तर पर तबला व कथक का कार्यक्रम प्रस्तुत किया। लाना है। इसमें पांच अत्याधनिक तकनीकी अशोक ठाकर ने कहा कि ह्यमन रिसोर्स रूप से उन्नत कान्फ्रेंस व सेमिनार कक्ष है। डिपार्टमेंट में सबसे बड़ी चुनौती है कि वह इनमें आठ सौ लोगों के बैठने की व्यवस्था अच्छा नेतृत्व नहीं चुन पाते हैं, जो सबको है। ऑडिटोरियम में दो सौ सीटों की क्षमता साथ लेकर चल सके। अच्छा नेतृत्व करने वाले दो हॉल है। इस मौके पर कथक वाला जो सोचता है, उसे पूरा करने का कलाकारों ने कार्यक्रम प्रस्तुत कर खुब

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### From the Press

Name of the Publication: Hindustan Times

: Delhi : 17/06/14 Date

## 11M Lucknow plans to open overseas campus by Jan 2015

soma: With an aim to expand its setwork, the Indian Institute of Management (IIM), Lucknow has accuded to open its first resease campus by January 315. The precior management will use had earlier decided to

east the compas by January of

"Due to a change in the government, our plans got delayed. Now we have identified fresh countries where we can open our campus. Our plan is to creare solid international scotprints and put the Norda campus on the international conference circuit," said Prof Devi Singh,

speaking at the inaugural cor-emony of the auditorium and seminar block is the Nolds campus at Sector 62 on Monday The state-of-the art auditorium was

state-of-the art auditorium was inougarated by Ashok Thakur, secretary, Mirostry of Human Resource Development.

Some of the countries short-listed by the Institue are South Africe, Mauritius and Asian countries like Maleysia. "With this newly inaugarated audi-tarium, atudents will get more concertantius in Interact with opportunities to interact with the outer world. We plan to hold global conferences, meet-ing and academic sostions for the students in this auditorium. This facility can also be used by

institutions in the Delhi-NCR region for similar purposes," naid Singh

The IIM's Neida cumpus offers The last a recent approximate two post-graduate graduate graduates for executives. WMP and BPMC - and an essecutive fellow programmer in Managament. In the last three years, two major inher particular conferences, have been becaute in the methods.

been hosted in the institute.

'Other DMs should follow the footsteps of DM Larknew and set up their own institutes. This auditorium will help in providing excellence in management education. In the days to come, MHRD programmes might also take place in this auditorium," said Thakur.



Ashok Thakur, secretary, ministry of human resource dovelog addresses a ment in Noida on Monday.

Name of the Publication: Amar Ujala

Edition Date : 26/06/14

#### पोस्ट ग्रेजुएट प्रोग्राम की 453 में 210 सीटें लड़कियों के खाते मे

## आईआईएम की 46 फीसदी सीटों पर बेटियों का कब्जा

लखनक। इंडिपन इंस्टीटपूट ऑफ पैनेजमेंट (आईआईएम) लखनक में बेटिपों का दक्दबा तेजी में बहु ता है। इस बार अईअईएय- लखनऊ में चेस्ट रेज़्स्ट प्रेसम (पीजीये) इन मैनेजनेट य चेस्ट प्रमुप्ट प्रोताम (पीनीपी) इन एवी जिननेस मैनेनपेट की कुल 453 मीटों में से 210 मीटों पर लड़कियों ने अरब काव जमाय है। कुल 46 पीमरी सीटें लड़कियों के खाते में या है। बीचे मान व्यक्तिता लेने वानों में में महिंदावी का प्रतिकार 50 था। ऐसे में 2014-16 बैच में बेते सात के मुकाबते करीब आठ प्रतिशत लड़कियाँ बड़ी हैं। साथ ही इस बार 335 इंबेरियरिंग केंद्र सार्वत के स्ट्रॉट्स ने जलव

अर्थाअद्योगम लाइनक के निरंपास थी, देखी विक बजते हैं कि लड़कियों के दाखिले में वृद्धि इस बात का गवाह है कि जेंडर बेरिवेटरिवरी तेजी से बढ़ रही है। रिती जीवर के सामने में ही नहीं सीचा आईआईएम में बट्डेंट में बैच खाउंड और कार्य अनुभव के अनुभार भी सराताब टेखने को गितर रहा है। वहाँ पर स्टूबेंट्स के भीच विकास तेजी में बहु रही है, जो अच्छा मंत्रित है। हालाँक इस बार भी अईआईएम लासनक में इंजीनियारि वैकासंड के स्टूडेंट हाथी हैं। पीजीपी इन पैरेजमेंट में 74.8 प्रतिशत स्टूडेंट ईन्डेनिवरिंग कैंब - माने स्टूडेंट्स का ब्यौर उपलब्ध करवापा गया है।

३३५ स्ट्रडेट्स इंगीनियरिंग वैकगाउंड के लड़कियों ने तेख्न रिकॉर्ड, बेते खन 38 प्रतिशत से ही निया था दासिल



वार्डर के हैं और पीक्षेपी इन एही बिजनेश कोर्ज में 65.90 प्रतिशत स्ट्रॉट ईन्डॉनपॉर केंब प्रारंत के हैं। हुए कॉमन एडमिसन टेस्ट (कैट) में सफल होने वाले अन्यधियों को अपनी चौंद्रम के उद्यांत्रहाँएम में पून डिशानशन (जीडी) और पर्यनल इंटरम्यू (पीजाई) लेने के बाद स्ट्रॉट्स को दाखिला दिखा गया है। आर्थअर्थप्य लखनक में बीते दिनों यह प्रक्रिया पूरी होने के बाद अब बैच 2014-16 बैच में दाखिला लेने

बेच प्रोफस्ट्रल जेवम	लहार्थी की संसद्ध	लहारिकारी को संख्या	被
CHT 50 LEAN. CHT 50 CT CT CHT.	222	187	409
des	Entirolly do use b ugts	वीत इंजीविक्यील ब्यूबेट	20
dift ye birsir	506	103	409
didd so od ficata Abate	29	15	24

कार्यकृत्य (महीते में)	क्षेत्रकी हम	चेतरेचे इस एके दिससेस सेर्टास्ट	gir ugit
0	122	29	151
1-6	24	3	27
7-12	54.	4	3e
15-18	90	5	95
19-24	44	1	45
24 में ऑस्ट्र	95	4	99

#### नोकरीशुदा स्ट्डेंट्स की संख्या कम

आईआईएम लावनाज में ऐसे स्ट्रोट जिन्हें कोई कार्यनुमंत नहीं हैं, उनकी संख्या सबसे ज्याव है। वरिवता लेने कते स्टूडेट्स में ऐसे ज्याव है. जिस्सीने केज़्राराज करने के कर ही केट में सफलत प्राप्त कर आईआरिम लगनक में रेवे बट्टोट, जिस्तोने ब्रेटेक और सेजुएसन की कोई अन्य किसी हरियल करने के बाद नेकरी की और उसके कर केट की तैयरी कर अर्डआरेश में प्रशित्त ग्रामित किया इनकी संस्था कम है।

### **From the Press**

Name of the Publication: Hindustan Edition: UP
Date: 26/06/14

# आईआईएम दाखिलों में लडकियों का दबदबा

लक्षनऊ | कार्यलय संबददात

इंडियन इंस्टीटच्ट ऑफ मैनेजमेंट (अइंअइंध्म)में इस बार इंजीनियरोंने अपना कब्जा जमा लिया है। इसमें भी दाखिलालेने वालों में छात्राओं की संख्या सबसे ज्यादा है। जो अधिकतर इंजीनियरिंग बैकआउंड की हैं।

आईआईएम लखनक ने बुधवार को सत्र 2014 में हुए दाखिलों को ब्लेश जारी कर दिया है। आईआईएम में दाखिला लेने वाली 46 प्रतिशत छत्राएं हैं। इसमें पोस्ट ग्रेजुएट प्रोग्राम इन मैनेजमेंट की 409 सीटों पर 187 पर छात्राओं ने दाखिला लिया है नबकि पीजीपी इन एग्री बिजनेस की 453 सीटों पर 210 छात्राओं ने कब्जा जमाया है। आईआईएम के निदेशक प्रो देवी सिंह ने बताया कि पिछले साल छात्राओं की संख्या 38 प्रतिशत थी।

आईआईएम के निदेशक डॉ देवें सिंह ने बताया कि आईआईएम में दाखिला लेने वाले छात्रों में इंबोनियरिंग के छात्र सबसे ज्यादा है। इसमें सबसे अधिक वह छात्र शामिल हैं जिनोंने बोटेक करने के बादफौरन कैट दिया और उनका दाखिला आईआईएम में हो गया। डॉ देवी सिंह ने बताया कि दाखिलों में लड़कियों की संख्या में बढ़ोतरी एक अच्छा संकत है। उन्होंने बताया कि इस बार जो दाखिले हुए है, उसमें कार्य अनुभव और जेंडर में एक बहुत बड़ा



### मारी बार्ज

- इंजीनियरिंग बैकग्राउंड के छात्रों की संख्या अधिक
- आईआईएम ने जारी किया दाखिलों का ब्योग

बदलाव देखने को मिल रहा है। आई आईएम के पोजीपी इन मैनेजमेंट में 74.8 प्रविशत छात्र इंजीनियरिंग के हैं। पोजीपी इन एग्री बिजनेस में 6590 प्रविशत छात्र इंजीनियरिंग के हैं।

डॉ देवी सिंह ने बताया कि आईआईएम लखनऊ में दक्षिले की प्रक्रिया पूरी होने के बाद अब बैच 2014-16 बैच में दक्षिला लेने वाले स्टूडेंटों का ब्योग उपलब्ध करवाया गया है। डॉ देवी सिंह ने बताया कि इस बार कैट क्वालीफाइ करने वाले उन छात्रों की संख्या अधिक है। इन्होंने बोटेक करने के बाद कैट दिया और पहले ही प्रयास में उनका आई आईएम में दाखिला हो गया। नीकरों पेशा छात्रों को संख्या काफी कम है।

कोर्स	छात्रों की संख्या	छात्राओं की संख्या	कृत सीटें
विजीवी इन मैनेजमेंट	222	187	409
वीजीवी इन एडी बिजनेस	21	23	44
ब्रेसम	इजीनियरिंग	नन इजीनियरिंग	कुल सीटे
वीजीवी इन मैनेजगेट	306	103	409
वीजीवी इन एडी बिजनेस	29	15	44

Name of the Publication: Indian Express Edition: All Editions
Date: 26/06/14

### IIM-L enrols record number of women this year

LUCKNOW: Continuing their good run at the Indian Institute of Management, Lucknow (IIM-L), woman candidates have this year achieved an all-time high in enrolment at 210 out of a total 453 students, or 46 per cent, at the institute. Comparatively, they were 38 percent in 2013, 36 per cent in 2012 and about 14 per cent in 2011. In a batch of 409 students in Post Graduate Programme (Management) this year, 187 are girls while among 44 students in PGP (Agri-Business Management) 23 or 52.27 percent, are girls. In a statement, IIM-L spokesperson Anuradha Manjul said: "The focusthis year during admissions in the PG programme was to ensure diversity without compromising on merit." Also, majority of students this year are from engineering background (74.8 in PGPM and 65.90 in PGP ABM) though their percentage has come down The number of women shot up for the first time at IIM-Lin 2012, when it started giving two marks weightage to them. The same year, it also reduced the 2.5 marks weightage for work experience to 2 marks. Speaking about the trend, IIM-L director Dr Devi Singh said: "The institute was looking at having a class with a broad base in terms of diversity-gender, background and prior work ex-

perience." ENS

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### From the Press

Name of the Publication: Hindustan Times

: UP **Edition** : 26/06/14 Date

# Record increase in girl students at IIM-L

HT Correspondent

LUCKNOW: The efforts of the Indian Institute of Management, Lucknow (IIM-L), to increase intake of women students have borne fruit. This year there has been a record increase in the number of its women students. Out of the 453 candidates who entered the portals of IIM-L, 243 are men and 210 women. This was for the first time the fair sex breached the 200 mark. Last year, 172 female candidates got admission against 280 males. Prior to that, 166 girls (37%) were inducted against 287 boys.

This year, 46% girls have been inducted into the Post Graduate

Programme in Management (187) and 52.27% (23) in PGP Agri Business Management.

This year, out of total 409 PGP students that were inducted, 187 are females and 222 males. But in Agri Business Management (ABM), this year there will be more female students than male, for the total strength of ABM is 44, of which 23 are girls and 21 boys.

Devi Singh, director, IIM-L. said. "I'm happy that the number of girl students has increased in a decade. I remember the number of girls was just 10% in 2004-05 batch. Now it has increased to 46%. The girls are almost catching up with the boys.

According to Singh, the

THE TREND		
Year	Number of girl students	
2014	210	
2013	172 166	

focus this year during admissions in the PG programme was to ensure diversity without compromising on merit. "We started this and now a number of other HMs are following a similar trend. In a way, HM-L has set an example for others," Singh said.

The majority of the stu-

dents still have an engineering background (74.8% in PGPM and 65.90% in PGP ABM), but their percentage has come down compared to the previous years. The PGP class will have 103 nonengineering students. In 2012. engineering students were as high as 325 and in two years. the number has come down to 306. IIM prefers students from diverse streams so that students may learn from each other about different dynamics and their approach to solve problems. This year, 151 students are freshers and do not have any work experience. About 99 of them carry over two years of experience and 93 students have experience between 13 to 18 months.

Name of the Publication: Times of India

Edition : 26/06/14

n 26 2014 : The Times of India (Lucknow)

# IIM's class of 2016 has more females than ever

TIMES NEWS NETWORK

Lucknow: The class of 2016 at the Indian Institute of Management-Lucknow witnessed record increase in the number of students of the fairer sex. In a batch of 453, a total of 210 females-46%have been inducted in the postgraduate programme in management and PGP in agri business management programme. Last year, there were 38% female candidates who took admission to IIM-L.



**FAIR BALANCING** 

Background-wise, majority of the students (74%) come from engineering stream while 26% are from disciplines like humanities, agriculture, medicine/dentistry, or home science. Of 409 students in PGP in management, a diverse environment."

306 come from engineering background while 103 belong to other streams. In PGP in ABM, there are 29 engineers and 15 non-engineers.

In terms of prior work experience, number of students with zero work experience is highest this year.

Director Devi Singh said, "We are looking for a class which has a broad base of diversity as per gender, background and work experience. To an extent we have created

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### From the Press

Name of the Publication: Times of India All Editions : 29/06/14 **Date** 

19 2014 : The Times of India (Lucknow)

## Their path from IIM leads to dreams, not money

dd artisans at Ad hya Crafts wear a broad smile of contentment, an oddity when compared to a majority in their fraternity. These handicraft workers get their due in terms of payment for and recognition of their talent and hard work, thanks to Nishta

An IIM Lucknow graduate. Singh created the social enter-prise to urbanize handicrafts and mpower the artisan community inating middlemen.

Adhya Crafts was primarily created owing to the deteriorat-ing socio-economic status of artisans and the subsequent dissat isfaction and unhappiness it brought to them.

Singh, who completed gradustion from Delhi College of Engi-neering and worked for three years in a consulting firm, knew she wanted to be a social entrepreneur. Her determination to venture out independently was strengthened during her stint at BM.



CRAFTING A FUTURE: Though a new name, Adhya Crafts has succeeded in giving employment to 100 artisans

knew I had to take the entrepreneurial route. With the knowl base and the network that HM has provided, I can live my dreams," says Nishtha, who opted out of the summer placements at HM-L. Though a new name, Adhya

Crafts has succeeded in giving a decent employment to 100 artisans, most of them reeling under acute poverty. The artisans span across chikankari and sanjhi during her stint at IIM.

The moment I entered IIM, I from Uttar Pradesh, madhuhani from Bihar, phulkari from Punjab and Pattachipra from Odisha.

"The artisans are continu-ously updated on changing trends. We train them to advertise themselves and not get influ-enced by middlemen. Artisans are exploited by the private sector since there are no organized efforts to develop and promote

em," she says. With a hybrid business model, Delhi-based Adhya Crafts was

THE ROAD LESS TRAVELLED

Mayank Gopta graduated in 2011 and started a solar power company. Saura Power specializes in developing sustainable models for rural electrification. The company is responsible for lighting up schools and dispensaries with solar power in Chechapani and Shukanjali villages of Bodoland in Assam, He has earlier worked with a Gurgaon-based company

Soumen Das also graduated in 2011 and moved to sics. His 'Learn venture in Guwahati that helps school children and graduates identify suitable careers. His mission is to bridge had worked for General Motors before his stint at IIM-L

registered in February 2013. Teaming up with her col-leagues from IIM Ahmedabad and NIFT who are on the company's advisory board. Nishtha's seven-member team is yet to own a retail shop.

The initial investment was around Rs 10 lakh. In the past year, we have done exhibitions in Delhi and Mumbai. They have given us 40% returns. Soon, we will make profits," says Nishtha. tions and strategy. In setting up a business, especially in handicrafts, knowledge on strategy and operations is essential. The ex-pertise I gained there benefitted me majorly".

Over the next few years, Nish tha plans to scale up her business in other states, primarily UP, Punjab, Bihar and Odisha. "I'm not worried about the

future. I have always chased my dreams and not money. If this doesn't work, there are plenty of

corporate jobs in waiting". However, the path to get close to her dreams was not an easy one to follow. "Even today, I have to

vince my parents that this is what I want to do," she says. Nishtha adds. "I have realized

over time that there is no dearth of talent. Most artisans working in the handicraft sector are wonen. The challenge is they get a

agre sum of money". A native of Ballia in UP, Nishthe studied in her hometown be fore moving to Delhi. Both her parents are doctors.

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