



Indian Institute of Management Lucknow Admission Policy for the *blended* Masters of Business Administration (*b* MBA) Academic Year 2025-27

Eligibility: A candidate aspiring for admission into the *blended* Master of Business Administration (*b*MBA) programme must have a Bachelor's degree (10+2+3 (or 4) system) or equivalent professional qualification (CA/CS/ICWA) from a recognised university/institution in India or abroad with 50% aggregate marks or equivalent CGPA (45% in case of SC/ST/PwD candidates). Candidates must have CAT/GMAT(Focus)/GMAT/GRE score (only test centre-based exam scores will be considered). The test score must be within 5 years from the test date till 31st August 2025. Minimum 3 Years full-time work experience (after-graduation) as on 31st August, 2025.

Reservation: As per the central government reservation policy for admission to higher educational institutions, 15% of the seats will be reserved for Scheduled Caste (SC) and 7.5% for Scheduled Tribe (ST) candidates. 27% of the seats will be reserved for Other Backward Classes candidates belonging to the “non- creamy” layer (NC-OBC). 10% of the seats will be reserved for Economically Weaker Sections (EWS) candidates. 5% of seats will be horizontally reserved for Persons with Disabilities (PwDs) candidates.

Process of Shortlisting and Merit List Preparation:

The shortlisting will be done based on the following three-stage evaluation process:

1. Shortlisting Stage (SS),
2. Interview Stage (IS), and
3. Final Admission Stage (AS).

At each stage, candidates will be assessed based on specific criteria, and a corresponding score will be computed. The **Shortlisting Score** will determine eligibility for the interview round. The **Interview Score** will be a key component in calculating the **Final Admission Score**, which will ultimately form the basis for admission offers.

The evaluation criteria and scoring methodology for each stage are detailed as follows:

1.0 Shortlisting Stage:

The following criteria and their respective weightages will be used to compute the **Shortlisting Score**:

Sl.No.	Parameters	Weightage
1	Entrance Exam Score	50
2	HSC Marks	10
3	Bachelor's Degree Marks	20
4	Work Experience	15
5	Gender Diversity	5
Total		100

Calculation of Shortlisting Score for PI:

The detailed scoring mechanism for each criterion is outlined as follows:

1.1 Entrance Exam Score

Candidates may apply with scores from any one of the following four entrance exams: **CAT/GRE/GMAT/ GMAT Focus**. If a candidate has multiple exam scores, the candidate has to apply with only one of the scores of his/her choices. This choice of exam score will be treated as final for the current admission cycle.

The calculation of scores for the shortlisting stage is as follows:

Entrance Exam	Range of Score / Percentile	Entrance exam score obtained	Example
GMAT (Score)	200 to 800 = 600	$((\text{GMAT Score} - 200)/600) * 50$	If GMAT Score is 610, Entrance exam score will be $(610-200)/600*50 = 34.167$ (rounded to three digits).
GMAT Focus (Score)	205 to 805 = 600	$((\text{GMAT Focus Score} - 205)/600) * 50$	If GMAT Score is 675, Entrance exam score will be $(675-205)/600*50 = 39.167$ (rounded to three digits).
GRE (Score)	260 to 340 = 80	$((\text{GRE Score} - 260)/80) * 50$	If GRE Score is 280, Entrance exam score will be $(280-260)/80*50 = 12.5$
CAT (Percentile)	0 to 100	$((\text{Percentile})/100) * 50$	If CAT Percentile is 89.2, then entrance exam score will be computed as $(89.2)/100*50 = 44.6$

1.2 HSC Score

For calculating the aggregate percentage, for HSC, the marks obtained for all subjects, which appear on the marksheet, will be considered. The following **ready reckoner** may be referred to for computing the score based on the candidate's **HSC** marks:

General/EWS /NC-OBC		SC/ST/PwD	
Percentage[#]	Score	Percentage[#]	Score
60-65	03	60-65	04
65-70	04	65-70	05
70-75	05	70-75	06
75-80	06	75-80	07
80-85	07	80-85	08
85-90	08	85-90	09
90-95	09	90-100	10
95-100	10		

in case a candidate belonging to GEN/EWS/NC-OBC has scored 65% he/she will be awarded 4 marks & candidate belonging to SC/ST/PwD will get 05 marks. Similarly, if a candidate has scored 70%, he/she will be awarded 05 & 06 marks in GEN/EWS/NC-OBC & SC/ST/PwD category respectively.

1.3 Bachelor's Degree Marks

The following **ready reckoner** may be referred to for computing the score based on the candidate's **Bachelor's degree marks**:

General/EWS /NC-OBC		SC/ST/PwD	
Percentage [@]	Score	Percentage [@]	Score
60-65	06	60-65	08
65-70	08	65-70	10
70-75	10	70-75	12
75-80	12	75-80	14
80-85	14	80-85	16
85-90	16	85-90	18
90-95	18	90-100	20
95-100	20		

@in case a candidate belonging to GEN/EWS/NC-OBC has scored 65% he/she will be awarded 8 marks & candidate belonging to SC/ST/PwD will get 10 marks. Similarly, if a candidate has scored 70% he/she will be awarded 10 & 12 marks in GEN/EWS/NC-OBC & SC/ST/PwD category respectively.

1.4 Work Experience Score

The work experience as on August 31, 2025, will be considered as final for the admission process. The following **ready reckoner** may be referred to for computing the score based on the candidate's Work experience score:

Work experience in Years	
Years*	Score
3-4	2.5
4-5	5
5-6	7.5
6-7	10
7-8	12.5
8-9	15
9-10	15
10-11	15
11-12	15
12-13	12.5
13-14	10
14-15	7.5
15-16	5
16-17	2.5
17 and above	0

**in case, a candidate has 3 years and 1 month of work experience, he/she will be awarded 2.5 marks, and work experience of 3 years and 29 days will be awarded zero marks. 30 days will be counted as one completed month, irrespective of the calendar days for the given month.*

Further, in case a candidate has 11 years and 11 months he/she will be awarded 15 marks, and work experience of 12 years will be awarded 12.5 marks.

1.5 Gender Diversity Score:

Female candidates will be awarded 5 marks for Gender Diversity.

2.0 Interview:

Candidates shortlisted on the basis of their **Shortlisting Score** will be invited for the interview. **Only candidates scoring minimum of 12 marks out of 40 in the interview** will be considered for the final merit list preparation.

3.0 Admission Final Score:

A candidate's final score for selection in the blended MBA program for the batch 2025–27 will be calculated on the basis of the assigned weights as summarized in Table given below:

Weights for Final Score calculation after the PI stage		
Sl. No.	Parameter	Weightage
1	Interview	40
2	Entrance Exam score	20
3	HSC Marks	5
4	Bachelor's Degree Marks	15
5	Work Experience	15
6	Gender Diversity	5
Total		100

Notes:

- The minimum requirement for getting a pass in PI is 12 out of 40 marks. Names of candidates who do not pass in PI will not be included in the final merit list.
- Reservation Policy: IIM Lucknow applies the Government of India reservation policy for admission to Central Educational Institutions (CEIs).
- Any dispute concerning Admissions for the batch 2025-27 would be subject to the jurisdiction of the competent Courts within the territorial jurisdiction of the city of Lucknow only.

Illustration – Final Score Calculation for a Candidate

Candidate details		Score (General)	Score (SC/ST/PwD)
Class 12th Marks:	78%	6	7
Graduation Marks:	75	12	14
Work Experience:	4.5 years	5	5
GMAT Score:	567	30.583	30.583
Gender Diversity for Female		5	5
Score for Stage 1 Shortlist		58.583	61.583