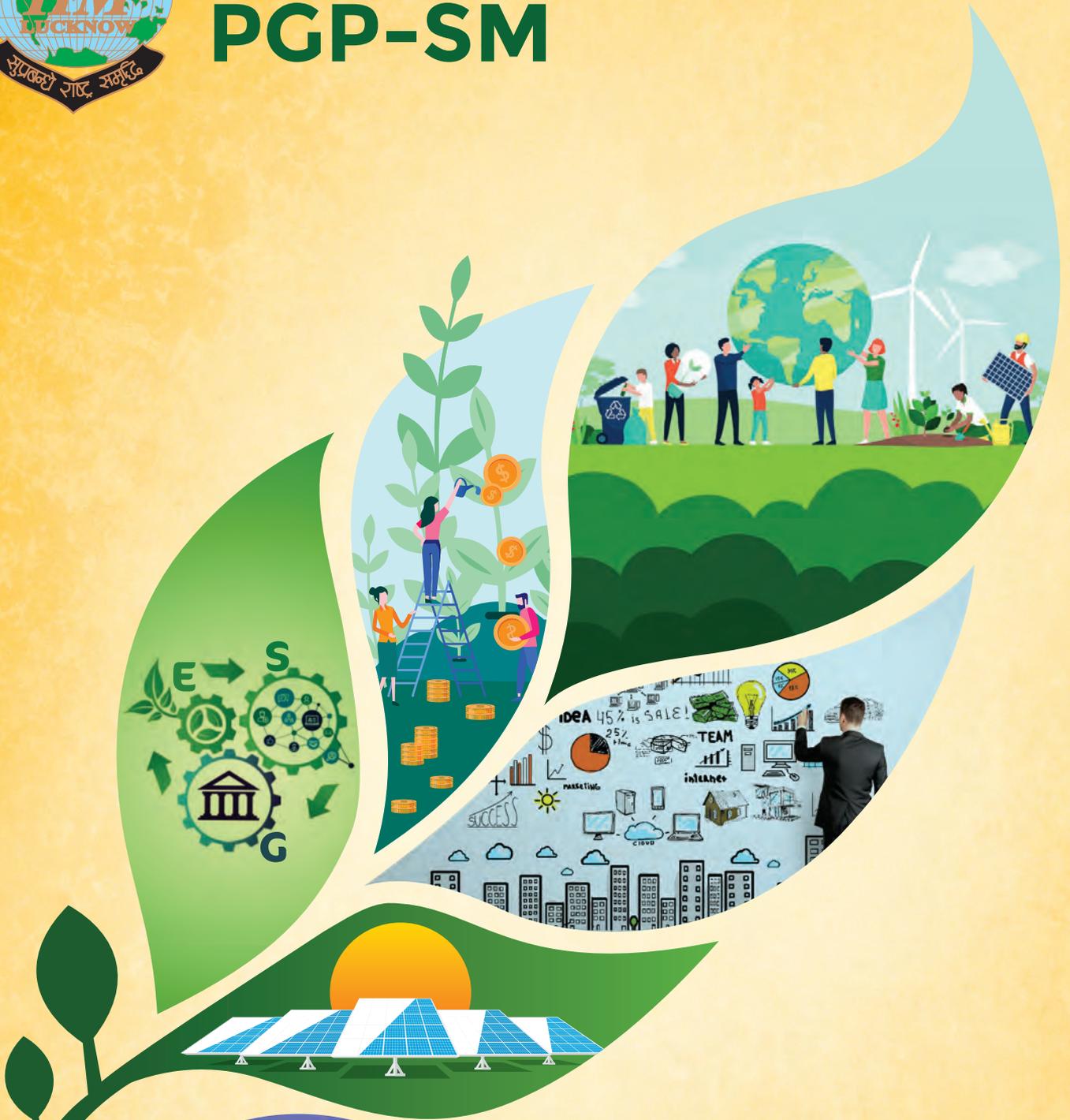




# IIM LUCKNOW PGP-SM



Post Graduate Programme in  
Sustainable Management

PLACEMENT BROCHURE  
2021 - 23

# PGP-SM at a Glance

IIM Lucknow takes pride in being the frontrunner amongst the IIMs to introduce a program that inculcates the essence of sustainability in conventional business education. PGP Sustainable Management is a two-year full-time post-graduate program offered at the Noida campus.

The program is designed to help managers develop a holistic perspective and imbibe the ethos of socio-environmental responsibilities. Also, to equip them with the skills to assess and preserve all stakeholders' interests in a dynamic and unpredictable environment.

In addition to conventional business dimensions of finance, marketing, operations and human resource management, the program focuses on:

Systematic linkages among environmental, social and economic challenges

Critical perspectives on policy institutions

Analysis of policy and regulatory framework for businesses

Facilitating Change-management

Assessment of environmental, social and corporate governance

Analysis of social and environmental risks and impacts

A minimum of

**2** years

of work experience is a prerequisite for selection into the program. The criterion ensures that the candidates are pre-equipped with deep understanding of the corporate world and possess strong business acumen to better appreciate the rationale of business enterprises and the nuances of the complex environment in which it operates.



# Director's Message

We are presently at a juncture of human history when our businesses cannot be successful without roping in the crucial facets of sustainability within its strategy. Amalgamating such a strategy with the aspiration to maintain economic, social, and environmental synergy is one of the most crucial goals of modern leaders. This evolving paradigm brings into foray a new challenge in front of the leaders, finding individuals with the right level of empathy, intent, knowledge, skill, and experience to work for achieving the evolved ambition of their businesses.

To cater to this ever-growing need of the businesses, IIM Lucknow, with its vision of providing socially conscious and globally relevant thought leadership, became a pioneer in introducing a dedicated two-year full-time Post Graduate Programme in Sustainable Management (PGP-SM) from its Noida campus. I proudly present the students of PGP-SM and cordially welcome you to take part in our placement process and jointly contribute to building sustainable societies.

The dynamics of global and national businesses are increasingly being shaped by sustainability concerns. In the last two decades, as societies and businesses have become more aware about environmental degradation and climate change, more emphasis is being put on understanding of associated socio-economic implications and sustainable development, which are vital for businesses and societies alike. Social, economic and environmental sustainability have emerged on the forefront of business strategy and businesses are increasingly aligning their vision so as to be consistent with the global vision as well as vision of the geographies in which they are present. The changed business environment and evolving domestic and global policies and regulations are forcing companies to deal with a wide range of stakeholders that have dynamically evolving, and often conflicting demands from business.

## Prof. Archana Shukla

Director, IIM Lucknow



# Message from Chairperson, Career Development Services

Post Graduate Programme in Sustainable Management (PGP-SM) is a meticulously designed two-year residential MBA programme to sharpen the skills of young professionals in sustainability management. Growing environmental, social and individual level challenges with uncertainties make us all not only aware but sensitive to the continuously innovative requirements to meet the needs of government, corporates and individuals keeping in focus the environmental concerns. PGPSM programme equips its students to think, strategize and perform on this fundamental principal. This is the guiding force to our students to become and remain dependable performers throughout their career paths.

This program is contemporary and unique in its approach and content. The meticulously designed curriculum of PGPSM places a strong focus on applying theoretical concepts to real-world business scenarios through an applied learning approach especially with summer placement, 6 month long live integrated project with corporates, and the international immersion module. The hands-on projects provide a holistic understanding of real world at national and international levels.

A formal education helps one in number of ways to excel in one's career. It provides required knowledge and skills to perform on a job. However, a right mind set and a right approach to life with positive attitude in addition to formal education provides an ideal ground to excel in one's career. A rigorous schedule with attitude to serve society at large instils an indefatigable spirit in our students, ensuring they emerge as the best versions of themselves.

I take pleasure in introducing the students of PGP-SM and welcoming you as a partner in our journey of building exemplary talent and jointly contribute to building sustainable societies. On behalf of the Career Development Services of IIM Lucknow, I am delighted to welcome you to be a part of the Placement Processes for PGP-SM.

## Prof. Anita Goyal

Chairperson - Career Development Services,  
IIM Lucknow



# Message from Chairperson, PGP-SM

With an ever-increasing exposure of businesses worldwide to non-financial risks and with environmental social and governance (ESG) issues becoming more material and mainstream in investment decision-making, the Securities and Exchange Board of India (SEBI) recently made it mandatory for 1000 top listed entities in India to furnish a Business Responsibility Report (BRR) to stock exchanges as a part of their Annual Report.

The businesses globally and in India are not just looking for conventional business leaders anymore but for a pool of newly skilled professionals who can marry the disciplinary management skills with specialized knowledge on business sustainability and responsibility to envision a more trustworthy business of tomorrow.

IIML rose to the occasion to fill the void and happens to be the only IIM in India to offer a unique full-time Post Graduate Programme in Sustainable Management (PGP-SM) that imparts and nurtures these desired skillsets.

I am glad to introduce the PGP-SM batch of 2019-21 and 2020-22 and would like to welcome you as a continued partner in our journey of building a more resilient business and society for tomorrow.

## **Prof. Ashish Aggarwal**

Chairperson (PGP-SM), IIM Lucknow



## Connected Education

With a melange of professionals from backgrounds in Energy, Manufacturing, Social, IT, and Logistics, having held diverse functional roles such as project managers, designers, consultants, and educators, PGP-SM encourages variety in thought and perspectives through peer learning.

A plethora of group cases, role-plays, and projects facilitate a collaborative learning environment developing leaders with the ability to create synergy by engaging with all stakeholders and earning certifications.

## Responsible Leadership

The PGP-SM program harnesses a finely tuned selection process with a rigorous curriculum designed to develop leaders with multi-dimensional business mindsets. Leveraging on unique pedagogical methods, every course facilitates a steep learning curve. It gradually moulds professionals poised to create extensive sustainable value in a dynamic business environment.

## Field Experience

PGP-SM emphasizes practical learning through the international immersion program and the 2-months summer internship - enhancing industry exposure and building competence and character. A unique feature of the program, the nine months -long integrated project provides hands-on experience by means of direct collaboration with the industry and enables students with a prior work experience of a minimum of two years to seamlessly transition into their careers.

A man in a dark suit is seen from the back, gesturing with his right hand as he addresses a large, blurred audience in a lecture hall. The scene is bathed in a warm, golden light, creating a professional and engaging atmosphere.

# Why recruit from PGP-SM?

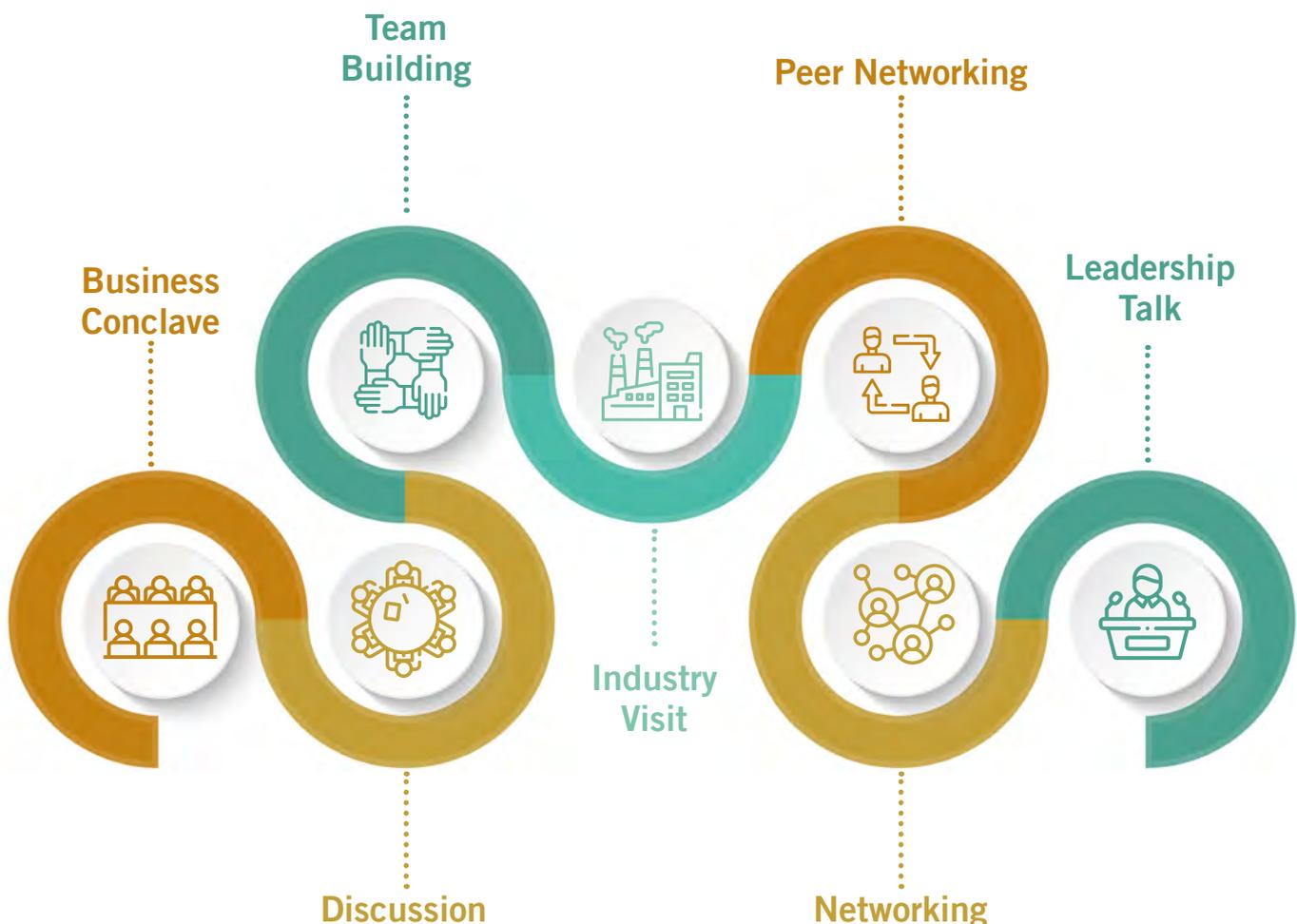
# Learning Outside Classroom

The fully residential program enables participants to take a holistic approach to augment their learning outside the classroom. Participants are compulsorily devoting 45 Hours outside the classroom in completing industry driven projects spanning 9 months & 1.5 credits.

The diversity and collective experience of the participants are strong enablers that facilitate continuous mutual learning and growth, both as individuals and as team members. The close-knit group of participants ensures that group learning as a process is conducted effectively.

The students participate actively in the institute clubs to pursue their interests and more importantly evolve as individuals with a mind and a heart. Students are the sole organizers of social events, Dandia night, Ganpati Visarjan, Farewell, Nukkad Natak, Skits, Group Dance, Rangoli, Aagman etc. They organize these events with students of other programs which further expose them & improve group dynamics, team management & organizational skills.

## Beyond the Classroom





# Course Curriculum

## Finance and Accounting

- » Accounting Management
- » Corporate Finance (Financial Decision Making)
- » Project and Environmental Finance
- » International Finance for SM (E)
- » Corporate Valuation and Restructuring (E)
- » Financial Inclusion and Microfinance (E)
- » Investment Management (E)
- » Financing Startups (E)

## Economics

- » Microeconomics
- » Macroeconomics
- » Environmental and Resource Economics

## IT and Systems

- » Information Systems
- » IT and Sustainability (E)
- » Data analytics for business (E)

## Human Resources

- » Behavior in Organizations
- » Business Communication
- » Designing Work Organizations
- » Human Resource Management
- » Strategic Role of HRM in building Organizational Sustainability (E)

## Marketing

- » Marketing Concepts
- » Consumer Behavior
- » Services Marketing (E)
- » Applied Marketing Strategy (E)
- » B2B Marketing (E)
- » Sales and Distribution (E)
- » Product & Brand Management (E)
- » Customer Relationship Management (E)

## Sustainability

- » Principles of Sustainable Management
- » Sustainability: Measurement, Certification and Reporting
- » Climate change, Environment and Externalities Trading
- » Human Dimensions of Sustainability
- » Systems Thinking
- » Lifecycle Management
- » Stakeholder Management and Corporate Social Responsibility
- » Environment and Social Risk Management: ESG and EHS
- » Social Entrepreneurship
- » Creativity and Innovations for Sustainable Management
- » Investing with Impact (E)
- » ESG and Climate Risk Management - A Quantitative Approach (E)

## Decision Science

- » Quantitative Analysis for Management-I
- » Quantitative Analysis for Management-II
- » Research Methods for Sustainable Management

## Strategy

- » Strategic Management
- » Applied Theory in Strategy and Competition (E)
- » Mergers and Acquisitions Strategy (E)
- » Strategic Alliances and Cross Sector Partnerships (E)

## Operations

- » Operations Management
- » Supply Chain Management
- » Healthcare operations Management (E)

## Legal & Public Policy

- » Environmental Law and Policy
- » Public Policy Processes and Institutions
- » Legal Aspects in Management (E)

\*(E) for "Electives"

# Integrated Project

Students have a mandatory requirement of doing an Integrated Project with the industry for nine months during their second year. Integrated Project adds to their skills and makes them holistic leaders with the potential to be recruited as mid-level managers. Some of the organizations with which students have worked in the past are:

- |                                 |                           |                       |                                   |
|---------------------------------|---------------------------|-----------------------|-----------------------------------|
| » 4PEL                          | » CSTEP                   | » Mahindra & Mahindra | » TATA Motors                     |
| » ACC                           | » Elara Capital           | » Marico              | » TATA Steel                      |
| » Aditya Birla Group            | » Energyhive              | » MedPlus             | » TATA Sustainability Group       |
| » American India Foundation     | » EY                      | » Morningstar         | » TATA Trusts                     |
| » Axis Bank                     | » Flipkart                | » Mrida Group         | » Treeni Sustainability Solutions |
| » Biocon                        | » GIZ                     | » Nedspice            | » UltraTech Cement                |
| » Biome Environmental Solutions | » HDFC                    | » NTPC                | » UPL                             |
| » BPCL                          | » Healthcoco Technologies | » PayU                | » Valluri                         |
| » Cairn India Limited           | » HPCL                    | » PUMA                | » Welspun                         |
| » Caspian Investments           | » IIEC                    | » PwC India           | » Wipro Corporate                 |
| » CDP                           | » Invest India            | » Renew Power         | » Yes Bank                        |
| » CEEW                          | » IPE Global              | » Sage Consultancy    | » Zinnov Consulting               |
| » Constems AI                   | » JSW                     | » Sattva Consulting   |                                   |
|                                 | » Levidia Infra           | » Sustainable Square  |                                   |
|                                 |                           | » Sweep Enviro        |                                   |

## International Immersion

The concept of sustainability mandates a 'Glocal' perspective which includes an in depth understanding of localized risks and challenges as well as a unified global strategy to strive towards holistic development. The international immersion module sensitizes the participants towards the best practices and robust administrative structures which exist in countries like Sweden and Denmark which are considered pioneers of sustainable development. A two-week sojourn in world renowned institutions like Linne University, Maastricht school of management is aimed at enriching the experience of a meaningful immersion.

The rigorous academic schedule is highly complimented with a conscious and deliberate industry interaction with experts from organizations such as IKEA of Sweden, Dong Energy, Rockwool and Volvo, Electrolux which are Industry benchmarks for sustainability in their respective sectors.

Moreover, the participants actively engage with local municipal bodies and citizen groups who are often instrumental in bringing about behavioral changes in society towards sustainable living. The programme also creates a platform for cultural exchange among participants and the local community.



# Leadership Talk Series

At IIM Lucknow- Noida Campus, a series of guest lectures by distinguished business leaders, policymakers, and eminent entrepreneurs take place throughout the year. It is a student-driven activity that helps to bridge the gap between classroom learning and realworld business problems through experts. Every session enriches the perspective of the class on emerging trends and contemporary issues of the global business world. This section helps to create a path between the academia and industry, through which young generations forge a connect and later become solution providers for the worldly issues.

## Mr. Stefano Pelle

Managing Director, Ferrero India

## Mr. Siddharth Sharma

Group Chief Sustainability Officer,  
TATA Sons

## Prabodha Acharya

Group Chief Sustainability Officer,  
JSW Group

## Rohit Pathak

Aditya Birla Insulators &  
Aditya Birla Power Composites Ltd  
Chief Executive Officer

## Bibhuti Pradhan

GM CSR & Sustainability, IOCL

## Anindya Chowdhury

Country Head – Energy  
Transitions, Shell

## Santanu Roy

Executive Director (BD), GAIL

## Bijan Mishra

Senior VP, (Environment)  
Reliance Power

## Vijay Vardhan Reddy

Operations Manager  
Social Investment, ITC

## Somasundaram

Head-Strategic Initiatives  
Mytrah Energy

## Rajesh Koul

Director & Head of Transformation  
KPMG

## Biren Vora

Head - Sustainability and Business  
Excellence  
Aditya Birla Fashion & Retail

## Tony Henshaw

Chief Sustainability Officer  
Aditya Birla Group

## Aatish Khan

Principal Development-Energise,  
Xynteo

## Sanjib Bezbaroa

VP-Corporate EHS, ITC

## Rajiv Mishra

MD, CLP Power

## Saunak Saha

Associate Partner  
Ernst & Young

## Ashish Dwiwedi

President  
Specialty Chemicals, Aditya Birla  
Group

## Michael Mehling

Deputy Director  
MIT Center for Energy and  
Environmental Policy Research

## Mr. Pravesh Kumar

Principal (Senior Manager)  
Accenture Strategy

## Pranshu Gupta

Manager  
Accenture Strategy

## Utkarsh Amitabh

Founder  
Networkcapital.co

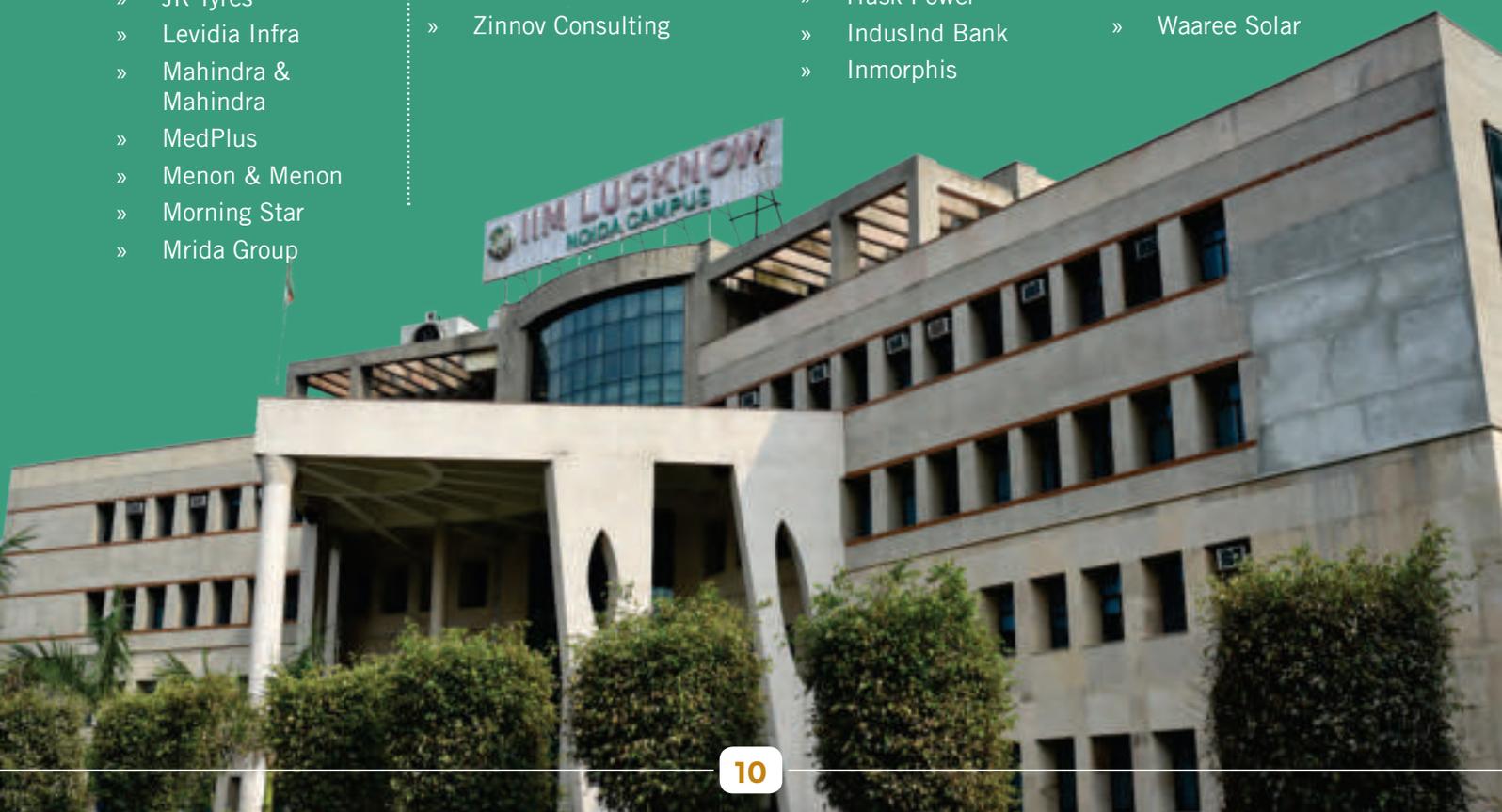
# Our recruiters

## SUMMER PLACEMENTS

- » Aditya Birla Group
- » Axis Bank
- » Biocon
- » Biome Environmental Solutions
- » BPCL
- » Cairn India Limited
- » Caspian Investments
- » Constems AI
- » CSTEP
- » Dalmia Bharat Group
- » Elara Capital
- » Energyhive
- » EY
- » HCL
- » HDFC
- » Healthcoco Technologies
- » Hexagon Manufacturing Intelligence
- » IPE Global
- » JK Tyres
- » Levidia Infra
- » Mahindra & Mahindra
- » MedPlus
- » Menon & Menon
- » Morning Star
- » Mrida Group
- » Nedspice
- » Our Better Planet
- » PayU
- » Renew Power
- » RTI International
- » Sage Consultancy
- » Sage Sustainability
- » Sattva Consulting
- » Sustainable Square
- » Sweep Enviro
- » TATA Motors
- » TATA Steel
- » TATA Sustainability Group
- » TATA Trusts
- » Terrasustain
- » Trariti Consulting
- » Treeni Sustainability Solutions
- » UPL Ltd
- » Valluri
- » Welspun
- » Wipro Corporate
- » Yes Bank
- » Zinnov Consulting

## FINAL PLACEMENTS

- » Aarti Industries
- » ACC Cements
- » Accenture
- » Accord Commerz
- » AEEE
- » Agri10X
- » Agrostar
- » AMPLUS Solar
- » Axtria Consultancy
- » BPCL
- » C Kinetics
- » Capri Global Capital
- » Climate Policy Initiative
- » CSTEP
- » Edureka
- » EESL
- » Ernst & Young
- » FIITJEE
- » Fortum
- » GIST Advisory
- » GVK Group
- » Havells
- » Husk Power
- » IndusInd Bank
- » Inmorphis
- » KPMG
- » Manpower Group
- » Moglix
- » MSCI
- » Mytrah
- » Novartis
- » NTPC
- » Perpule
- » PwC India
- » QA Infotech
- » Ramky Enviro Engineers
- » Ricardo
- » S&P Global
- » SunEdison
- » Sustainable Square
- » TATA Motors
- » TATA Trusts
- » TESCO
- » TIME
- » TresVista
- » Thinkthrough Consulting
- » Vikram Solar
- » Waaree Solar



# Batch of 2021-23

PGP-SM is the first and the only sustainability focused MBA programme offered by any of the IIMs in India and is one of the handful of such programmes offered in South Asia.

## USP

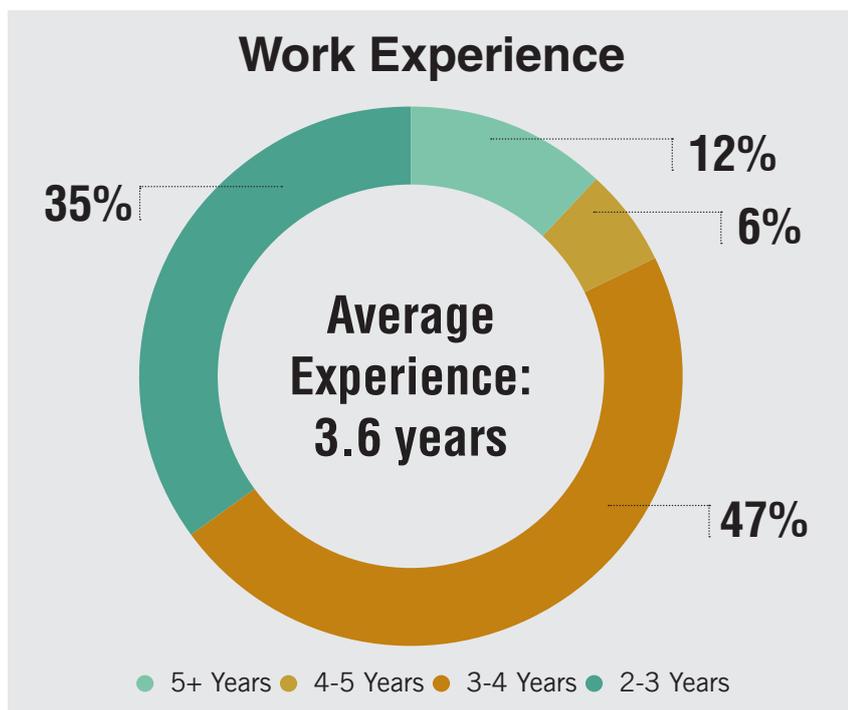
- Leadership Talk Series
- International Immersion
- Integrated Project

**85%**      **15%**

**34 Students**

## Work Expertise by Industry

- Chartered Accountancy
- Consulting
- Hospitality
- E-Commerce
- Edtech
- Fintech
- IT / ITES
- Operations
- Sales & Marketing



## Educational Background

**B.E / B.Tech**

- ♦ Chemical Engineering
- ♦ Computer Science Engineering / Information Technology
- ♦ Civil Engineering
- ♦ Electrical, Electronics & Communication Engineering
- ♦ Mechanical Engineering
- ♦ Polymer Engineering

**B.Com**

- ♦ Statistics    ♦ CA, CS, CMA

**B.Sc.**

- ♦ Hotel Management    ♦ Physics

**Post-Graduation**

- ♦ M.Sc. Integrated Physics
- ♦ M.Tech. Electrical Engineering



## ADITYA HEMANT KOKATE

**Profile Summary :** Aditya, a Chemical Engineer, has around 3 years of work experience in upstream Oil and Gas industry with ExxonMobil. In this role, he successfully collaborated with diverse multi-national teams and added business value. He led a team to organize a CSR event at ExxonMobil. In his free time, he loves to play football.

**Work Experience Company :** ExxonMobil, Facilities Surveillance Engineer

### Education :

Visvesvaraya National Institute of Technology, Nagpur

**Key Skills :** Analytical thinking, Team player, Collaboration, Communication

**Work Experience :**  
35 Months

## AISHWARYA SINGH

**Education :** G L Bajaj Institute of Technology and Management, Greater Noida

**Key Skills :** Collaboration, Creativity, Determination, Proactive

**Profile Summary :** Aishwarya, a software engineer with a work experience of 5 years in the Automation vertical of the IT Sector. He has worked in multiple automation profiles including RPA, DevOps. He worked as a team leader in the Center of Excellence team and held the position of Subject Matter Expert for clients. His hobbies are playing football and reading books.

**Work Experience Company :** HCL Technologies, Senior Specialist (Automation),



**Work Experience :**  
62 Months

## AMMU CHITRA NAMBIAR



**Work Experience :**  
41 Months

**Profile Summary :** An e-commerce developer, Ammu has worked in all phases of software development within Agile framework. Skilled at interpersonal interactions, she was SPOC for global clients. Adapting to rapid changes, she has concluded projects in Java and PHP. Organizing and partaking in events excites her. She is a passionate musician and team-sports enthusiast.

**Work Experience Company :** McFayden Digital, Software Engineer Level 1

### Education :

Govt. Model Engineering College, Thrikkakara, Kerala

**Key Skills :** Team management, Client management, Problem solving, Adaptation skills.



Work Experience :  
35 Months

## CHANDER KANT

**Profile Summary :** Chander is a Mechanical Engineer. Having worked in the manufacturing sector, he currently has about 3 years of work experience as a design engineer. He got his first taste of management by working across areas such as team-management, Project & Site management. Having an indefinite craving for exploration, he is a passionate traveler and a gourmet.

**Work Experience Company :** Unique Consultant Engineer & Designer, Design Engineer, Hi-Tech Chemicals (P) Ltd., Design Engineer

**Education :** United College of Engineering & Research, Naini, Allahabad

**Key Skills :** Team Management, Project Planning & Management, Analytical, Quick Learning

## CHAUDHARI TEJAS RAJENDRA

**Education :** Ramarao Adik Institute of Technology, Navi Mumbai

**Key Skills :** Business Development, Team Management, Leadership, Consulting

**Profile Summary :** A detail-oriented & problem solver, Tejas is a computer science graduate. With over 3 yrs of experience, he has gained insights into business development, quality assurance & team management while working for a leading financial institute & an event management company. He is a fitness enthusiast, a state-level powerlifter and an avid traveller.

**Work Experience Company :** Kreative Keeda, Management Trainee - Business Development, Atos - Syntel, Associate Consultant.



Work Experience :  
35 Months

## CHETAN DHALL



Work Experience :  
42 Months

**Profile Summary :** A dynamic & highly motivated individual, Chetan has worked with Infosys as Senior Systems Engineer for 3.5 years. He has a good understanding of testing procedures applying Agile methodology and is a flexible and hardworking team player who likes to stretch boundaries and accept challenges. He is an avid traveller and a passionate trekker.

**Work Experience Company :** Infosys Ltd., Senior Systems Engineer.

**Education :** Graphic Era University, Dehradun

**Key Skills :** Team Management, Strategic Planning and Execution, Client Relationship Management, Adaptability



Work Experience :  
48 Months

## DONGRE PRATHAMESH BABAN

**Profile Summary :** Prathamesh is a Computer Science graduate from Mumbai University. Having worked in a social enterprise and IT, he acquired the business acumen by working across areas like business development, marketing, sales, people management, software development. Being an amateur environmentalist, he has a penchant for photography, gardening, and teaching.

**Work Experience Company :** Newgen Softwares Technologies Ltd., Software Engineer, RUR GreenLife Pvt. Ltd., Sustainable Projects Manager.

### Education :

Vivekanand Education Society's Institute of Technology

**Key Skills :** Creative and Strategic ideation, Team Management, Sales & Marketing, Business Development

## GHODKE OMKAR SUNIL

### Education :

Sinhgad College of Engineering, Pune

**Key Skills :** Team Management and Leadership  
Project Management  
Client Relationship Management  
Market Research

**Profile Summary :** A skilled chemical engineer, Omkar has hands-on experience of 3 years in the Market research industry. His analytical and project management skills coupled with leadership skills have helped him in his professional as well as his academic career. He is a sports enthusiast, a passionate traveler & a poet, who believes in a never-give-up attitude.

**Work Experience Company :** Wantstats Research & Media Pvt Ltd, Research Analyst.



Work Experience :  
34 Months

## GOPI SWETHA



Work Experience :  
28 Months

**Profile Summary :** Swetha is a commerce graduate and has experience in Accounts & Finance department of Operations Domain. She was associated with 2 MNC's -Genpact & Accenture. She has a start-up called 'West Connect Pvt Ltd', which is into coaching, consulting and VISA services for IELTS Students. She loves dancing & organising events.

**Work Experience Company :** Genpact, Process Associate, Accenture, Senior Transaction Associate.

**Education :** Gokul Degree College

**Key Skills :** Communication Skills  
Leadership & Management Skills  
Team Player  
Quick Learner



## JAYBHAYE DHANANJAY VITTHALRAO

**Profile Summary :** Dhananjay Jaybhaye is an Information Technology Engineer with work experience as a Volunteer Trainer at the National Child Labour Project of the Government of India. After that, he worked as a Purchase Manager in the Retail Sector. He is curious and exuberant. He loves working out and practising yoga.

**Work Experience Company :** Jaydeep Electronics and Electricals, Purchase Manager, National Child Labour Project, Govt of India, Volunteer Trainer.

**Education :** Pune Institute of Computer Technology

**Key Skills :**  
Leadership  
Team Player  
Empathy  
Confidence

**Work Experience :**  
30 Months

## KOHAT ABHIJEET UDAY

**Education :** Rajiv Gandhi college of Engineering and Research

**Key Skills :** Good Interpersonal Skills, Good Emotional Quotient, Quick Learner, Team Management and leadership skills

**Profile Summary :** Abhijeet Kohat is an Electronics Engineering graduate with 2 years of work experience as a fitness instructor while preparing for Indian Armed Forces. After that he joined Amazon as a customer service associate, where his responsibilities included helping the US and Canadian customers. Abhijeet is a critical thinker with good interpersonal skills.

**Work Experience Company :** Arena Fitness and Gym, Personal Trainer, Amazon Development Center India Pvt. Ltd., Customer Service Associate.



**Work Experience :**  
45 Months



## MOHD WAHEED

**Profile Summary :** Waheed is a Postgraduate from IIT Kanpur with 3 years of work experience in the Ed-Tech industry as an SM-Expert Presenter. Apart from core responsibilities, he was actively involved in, End-End Product development, Managing Production Pipeline, Advertising & Marketing, Recruitment & Training. He is a Chess & Football Fanatic and loves to Trek.

**Work Experience Company :** Tutorix, Product developer, Edusol, Physics HOD.

**Education :** IIT Kanpur

**Key Skills :** Good Presentation skills, Good at Organising things, Ardent Persuader, Excellent Analytical Skills

**Work Experience :**  
36 Months



Work Experience :  
38 Months

## MUNJI PRANAV MADAN

**Profile Summary :** Pranav Munji is a Polymer Engineer with three years of work experience in the Automobile Industry. He worked as a Manufacturing Engineer in various domains such as Plastic processing, Mirror manufacturing, Process optimization, New project development, and Manpower optimization. He has first-hand Experience of MOST, VSM, and Layout Designing.

**Work Experience Company :** Varroc Polymers Pvt. Ltd, Executive Engineer.

### Education :

Maharashtra Institute of Technology, Pune

**Key Skills :** Manyard Operation Sequencing Technique, Process Optimisation, Plastics Processing, Process Automation

## NAIYYAR IQUABAL

**Education :** Bansal College of Engineering

**Key Skills :** Team management and Leadership Skills, Market Research, Analytical Skill, Writing Skill

**Profile Summary :** Naiyyar Iquabal is an Electrical and Electronics engineering graduate with almost 3 years of work experience as a marketing executive and operations representative. He also worked with Amazon as a seller support. He has been involved in social activities, he has worked with a Madarsa where he used to teach basic education to the students.

**Work Experience Company :** New Bihar Automobiles - Hero MotoCorp, Marketing Executive, Concentrix Daksh Services India Private Limited, Representative, Operations, FIS Business Solutions India Pvt. Ltd., Representative, Operations, Jamia Qadria Madarsa, Teaching/Mentoring Madarsa students.



Work Experience :  
33 Months



Work Experience :  
48 Months

## NAVANEETH RAJENDRAN

**Profile Summary :** Navaneeth, an Electronics and Communication Engineering graduate, has a work experience of 4 years in the Automotive domain. He has experience in different phases of the SDLC like requirement analysis, development and testing working in both V-Model and Agile methodologies. He is a sports enthusiast and likes to read novels in his free time.

**Work Experience Company :** Continental Automotive Components Pvt Ltd, Technical Specialist.

**Education :** Amrita School of Engineering, Ettimadai

**Key Skills :** Project Management, Analytical Skills, Quick Learner



Work Experience :  
72 Months

## NEELU SHARMA

**Profile Summary :** Neelu, a Civil Engineer has a work experience of 6 years in oil & gas industry. She has experience in Modularisation and stick-built structures. In her role, she collaborated with different stakeholders. She is well equipped with techno-managerial skills and has led many office events. An optimist who has keen interest in sports and dance.

**Work Experience Company :** Fluor Daniel India Pvt Ltd, Associate Design Engineer.

**Education :** VNIT, Nagpur

**Key Skills :** Analytical skills  
Multiple stake holder coordination  
Team player  
Quick learner & Adaptive

## PARTHIB CHOUDHURY

**Education :** NIT Rourkela

**Key Skills :**  
Team player,  
Strong analytical thinker, Quick learner, Effective communicator.

**Profile Summary :** Parthib, an engineering graduate from NIT Rourkela has 4 years of work experience in developing IT based solutions for the health care industry in a Fortune 5 company. From organizing club events in fests to winning several awards in college and workplace, he loves leading and taking responsibilities. He loves painting, playing badminton and TT.

**Work Experience Company :** UnitedHealth Group (Optum global solutions), Software Engineer.



Work Experience :  
48 Months

## PAVAN JOSHI



Work Experience :  
51 Months

**Profile Summary :** Pavan, an engineering graduate, has a rich experience of 4 years as a System Engineer at TCS with a demonstrated history of working in the information technology and services industry. He is six sigma green belt certified, skilled in process automation and optimization, man-management, and leadership. A football fan, TT player who loves trekking.

**Work Experience Company :** TATA Consultancy Services, Systems Engineer.

**Education :** SJCE, Mysore

**Key Skills :** Team Management & Leadership, Lean Six sigma, Process Automation, Decision Making



## SAANIDHYA GOYAL

**Profile Summary :** Saanidhya is a Chartered Accountant, a Company Secretary as well a Cost Accountant, worked as a self-employed professional and has over 3 years of experience in taxation and compliance-related consultancy, advisory and planning for individuals and MSMEs and has experience in project financing. An automobile enthusiast and loves to read Autoblog.

**Work Experience Company :** Pramod Goyal & Associates, Chartered Accountants, Ajmer, Audit Associate, Saanidhya Goyal & CO, Chartered Accountants, Ajmer (Self Employed), Proprietor.

**Education :** Maharishi Dayanand Saraswati University, Ajmer

**Key Skills :** Emotional Intelligence, Team Worker, Keen Learner, Good Listener

**Work Experience :**  
38 Months

## SAMEER AGGARWAL

**Education :** Guru Nanak Dev University, Amritsar

**Key Skills :** Product development, Team Management, Analytical skills, Team Player

**Profile Summary :** Sameer, an engineering graduate in Computer Science & Engineering, has 6 years of experience in the design and development of telecommunication billing software. In his previous organization, he was involved in mentoring, solution analysis, event management, automation, and process optimization. He is a yoga practitioner and a proactive learner.

**Work Experience Company :** Amdocs, Software Engineer, Infosys, Senior Associate Consultant, Netcraker, Software Engineer.



**Work Experience :**  
70 Months

## SAURABH YADAV



**Work Experience :**  
48 Months

**Profile Summary :** Saurabh, an engineering graduate, with 4 years of experience as an Oracle EBS Techno-Functional Consultant & as a SPOC for Oracle Hyperion. He spearheaded fresher onboarding, knowledge transfers, and keeping the documents up to date. A motorbike enthusiast who loves to read about automobiles and latest technology in the consumer electronics space.

**Work Experience Company :** Capgemini, Associate Consultant.

**Education :** Amity University Rajasthan

**Key Skills :** Techno-Functional Consulting, Leadership, Team Management, Research & Analysis



## SHARMA RAJESH CHENNARAM

**Profile Summary :** Rajesh has worked as a Piping Engineer for Aker Solutions in Oil and Gas sector for about 4.5 years. He was involved in downstream projects, headed a team of 8 for procurement-related activity, worked in extensive coordination with multiple stakeholders, and was also involved in the training of new joiners. He likes reading and playing badminton.

**Work Experience Company :** Aker Solutions, Engineer (Piping)

**Education :** Sardar Patel College of Engineering

**Key Skills :** Teamworking and Leadership, Client Management, Perseverance, Dedication

**Work Experience :**  
58 Months

## SHELAR ADITYA SUDHIR

**Education :** Brihan Maharashtra College of Commerce

**Key Skills :** Analytical thinking, Risk Management, Adaptability, Cross Functional Leadership

**Profile Summary :** Aditya, a finance professional, has CMA, FRM & CFA level 1 certification. He, as an analyst, was responsible for reporting RWA. As a senior analyst, designed product functional definitions, and implemented client requirement testing. Aditya has volunteered with 4 NGOs and loves to travel, read, and runs a YouTube channel on career mentorship.

**Work Experience Company :** Deutsche Bank, Analyst, Fidelity National Information Services (FIS), Senior Analyst - Business Analysis, Mentor Together, TAP, Bhumi, Unnati Balgram, Volunteer (Part time).



**Work Experience :**  
36 Months

## SHIBI FOUZDAR



**Work Experience :**  
45 Months

**Profile Summary :** Certified Commerce Cloud Developer, Shibi has worked on designing the e-commerce site for international brands namely Fila and Bath & Body Works. She was involved in 4 projects at once and excelled in all, making her one of the very few employees to do so. Shibi with her keen interpersonal skills is also a confidant to her friends and colleagues.

**Work Experience Company :** Capgemini, Associate Consultant

**Education :** Indian Institute of Information Technology, Design & Manufacturing, Jabalpur

**Key Skills :** Strong Interpersonal Skills, Multi-Tasker, Strategist, Team Player



Work Experience :  
47 Months

## SHIKHAR YADAV

**Profile Summary :** Shikhar, an electronics engineer, has multifunctional hands-on exposure to the LPG supply chain industry. Navigating dynamic environment, raising team's productivity & delegating planned operations- achieving these deliverables developed his comprehensive business acumen. He is a trained astronomer who enjoys countryside trips & running telescopes.

**Work Experience Company :** BharatGas, Distribution Head.

### Education :

LNM Institute of Information Technology, Rajasthan

**Key Skills :** Purchase Planning, Inventory Control, Project Scheduling, Supply Optimization.

## SOUMIK GHOSH

### Education :

Bengal Institute Of Technology, Kolkata

### Key Skills :

Leadership qualities, Persuasive and calmness under pressure, team player.

**Profile Summary :** Soumi has worked in TCS as a Software Developer and also as a Production Support person in MiddlewarePlatform (ESB), ensuring seamless transition of messages between various portals. He has performed in a program named 'Sadhana Samarpan' which focuses on the need to avoid plastic and local cleaning outside the campus. He loves playing football.

**Work Experience Company :** TCS, Systems Engineer.



Work Experience :  
48 Months

## SUBHASISH KUNDU



Work Experience :  
41 Months

**Profile Summary :** Subhasish, a computer science graduate from SRM University, worked for Cognizant Technology Solutions where he was involved in software development and resolved critical client issues within stringent timelines along with maintaining daily reports simultaneously. He has interests in sports, singing, and drawing and has won some awards in these.

**Work Experience Company :** Cognizant Technology Solutions, Programmer Analyst.

### Education :

SRM University, Kattankulathur

**Key Skills :** Strong analytical skills, Team player, Forward planner, Organized



## VASUNDHARA SINGH CHANDEL

**Profile Summary :** Working for a hotel chain, Vasundhara demonstrated strong client engagement, business development, and strategy formulation skills. In the two years with the firm, she developed a holistic view of the industry by being involved in both the revenue-generating and human resource aspects. She is a fashion enthusiast and is committed to her fitness

**Work Experience Company :** Hyatt Regency Gurgaon, Corporate Leadership Trainee, Hyatt Regency Gurgaon, Sales Manager.

**Education :** Institute of Hotel Management, Pusa, New Delhi

**Key Skills :** People Management, Planning and Organisation, Marketing analysis.

**Work Experience :**  
31 Months

## VIKAS KUMAR

**Education :** BIT Mesra

**Key Skills :**  
Team Management, Leadership, Critical thinking, High Emotional Quotient

**Profile Summary :** Vikas a Chemical & Polymer Engineering graduate from BIT Mesra has developed acumen in client acquisition with demographics spread across North & South India. Working in conglomerates of CK Birla Group & TATA Bluescope Steel in a mid-management role helped him in developing a hands-on approach to managing teams. He is a travel & sports enthusiast.

**Work Experience Company :** HIL Ltd. (C.K. Birla Group), Assistant Manager, TATA Bluescope Steel Pvt. Ltd, Assistant Manager.



**Work Experience :**  
46 Months



## VIPUL DILIP THOMBE

**Profile Summary :** Vipul is a physics graduate with 3.5 years of work experience in business development, marketing, and event management. He was responsible for creating sales strategy and relationship management with channel partners. He has handled two projects with Zee music and T-series. He is an enthusiastic learner and a compassionate person.

**Work Experience Company :** Iconic Foundation, Bussiness Development Manager, Bharat Industries, Supervisor,

**Education :**  
Ahmednagar College  
Ahmednagar

**Key Skills :** Problem Solving Skills, Leadership, Business development, Negotiation

**Work Experience :**  
39 Months



Work Experience :  
62 Months

## VIVEK CHHAJER

**Profile Summary :** Vivek is a high-octane individual with diverse experience in different verticals such as Growth, Business Development, Loyalty (Customer Success). He has managed multifunctional teams as big as 17 individuals, responsible for key metrics such as retention and CSAT which was directly overlooked by the CEO. He loves football, physics, and tech.

**Work Experience Company :** Career Laucher Ltd, Academic Head/Business Development Manager, Vinformax Dimensions Technologies, Network Manager, 3rdFlix Visual Effects, Regional Sales Manager, Twin Health, Sales Manager/Customer Success Manager

**Education :** MNM Jain Engineering College

**Key Skills :**  
Leadership & Mentoring, Problem Solving & Decision Making, Impeccable Analytical Skills, Excellent Communication

## YASH SAGAR

**Education :**  
Maulana Azad National Institute of Technology, Bhopal

**Key Skills :**  
Consulting, Analytical skills, Quick Learner, Leadership skills

**Profile Summary :** Yash was a Software Developer and IT Consultant in Capgemini. He worked on a life sciences project, developed critical functionalities that were on priority requirements where he had to lead a team of 5 people to develop a functionality. He designed solutions for some user stories and was a mentor to the new joiners of the project.

**Work Experience Company :** Capgemini, Associate Consultant.



Work Experience :  
34 Months

## YASH SHARMA



Work Experience :  
36 Months

**Profile Summary :** As a Business Consultant with a US-based firm for 3 years, Yash consulted for various Fortune 500 companies. Leading a team of Associates, he ensured quality & timely delivery of 25+ consulting projects in the domain of Customer Insights, Market Research, and Pipeline & Launch Strategy. He is a photography enthusiast and loves to play football.

**Work Experience Company :** ZS Associates, Associate Consultant.

**Education :** NIT Rourkela

**Key Skills :** Business Consulting, Customer Insights & Market Research, Excellent Analytical Skills, Critical Thinking



Work Experience :  
41 Months

## YATEESH PATEL

**Profile Summary :** Yateesh is a software engineer with a work experience of 3.5 years in TATA Consultancy Services. He developed a chatbot for TATA Sky and reduced the turnaround time for users by 45%. A sports enthusiast with a keen interest in cricket, football, and chess and was an active participant in quizzes and funfairs that took place in TCS.

**Work Experience Company :** TCS, System Engineer.

**Education :** Oriental Institute of Science and Technology, Bhopal

**Key Skills :** Analytical and Decision making skills, Great communicator, Persuasive & Team worker, Leadership skills



# Contact Information

## Chairperson - CDS (PGP-SM)

**Prof. Anita Goyal**

☎ 91-120-6678412

✉ cdschair@iiml.ac.in

## Placement Committee Members

▪ Parthib Choudhary ☎ +91 87631 82648

▪ Saanidhya Goyal ☎ +91 82099 95602

▪ Shibi Fouzdar ☎ +91 93396 78092

▪ Vasaundhara Chandel ☎ +91 96500 91855

▪ Yash Sagar ☎ +91 82239 60289

▪ Yash Sharma ☎ +91 96583 90658

▪ Aditya Bhonde ☎ +91 86050 07533

▪ Akshay Thummar ☎ +91 76000 30407

▪ Anant Prakash ☎ +91 78290 08926

▪ Tanishk Gupta ☎ +91 87267 78326

▪ Umang Aboti ☎ +91 88981 00872

▪ Varuna Kori ☎ +91 87926 43848



### Indian Institute of Management Lucknow (Noida Campus)

B1, Sector-62, Institutional Area, Noida – 201307, UP, India

☎ +91 120-6678496 (Office)

✉ placementspgpsm@iiml.ac.in

🌐 www.iiml.ac.in