



# Indian Institute of Management Lucknow

International Programme in Management for Executives (IPMX)

## Placement Report 2022-23

### Key Highlights:-

- Around 67% of the batch secured placements in first week of the placements
- Average and Median CTC of the batch increased by ~7% and ~11% respectively
- Average CTC of the top 25% was pegged at 32 LPA and top 50% at 30 LPA.
- An average increase of 70% in pre and post-MBA CTC
- Around 87% of the students were able to shift from their previous functions/roles and 82% transitioned from their previous industries.
- 90+ companies participated in the placement process, and 30+ made offers.
- Around 35% recruiters hired first time from IPMX.

The 15<sup>th</sup> batch of the International Program in Management for Executives (IPMX) consisted of 108 students from various industry and functional backgrounds representing - IT/ITES, Consulting, Media, FMCG, Education, Automotive/Manufacturing, BFSI, Retail/E-Commerce, Energy/Oil and Gas, and Others with an average of about 8.7 years of industry experience.

Rolling placement process for IPMX 15<sup>th</sup> batch commenced in 1<sup>st</sup> week of November 2022 at its Noida Campus. The recruitment process was conducted in hybrid mode – virtual and campus. Despite the gloomy economic outlook and volatile job market this year, IPMX witnessed a stellar placement season. Find the statistics below:

### Placement Status as on March 18, 2023 (Graduation Day)

<b>TOTAL GRADUATES</b>	<b>108</b>
<b>Placement from campus process</b>	<b>91</b>
<b>Offers from other means</b> (Company Sponsored/ Candidates' effort/ Joining back to parent organizations etc.)	<b>11</b>
<b>Not seeking placement for other reasons</b>	<b>01</b>
<b>Students without any job, if any*</b>	<b>05</b>

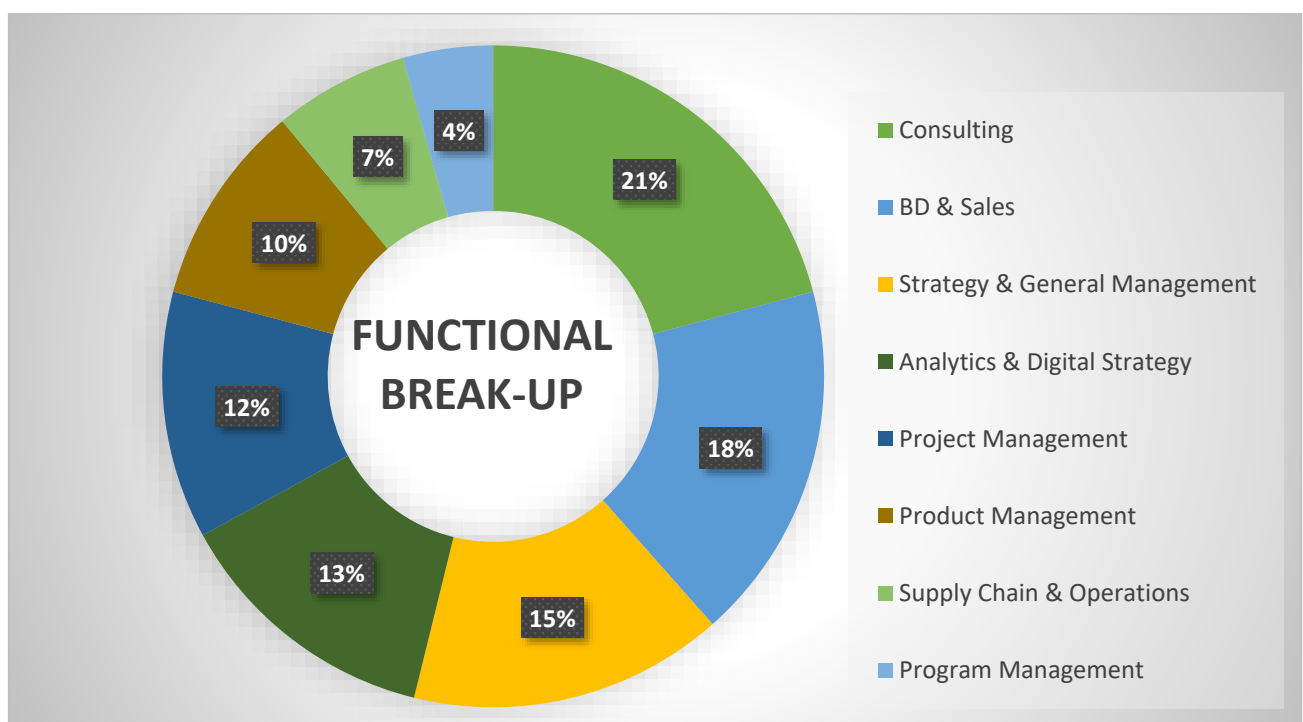
\*Institute helps these participants find suitable career opportunities after graduation. Some of these participants have either niche backgrounds or very specific career preferences

## RECRUITERS AND ROLES OFFERED

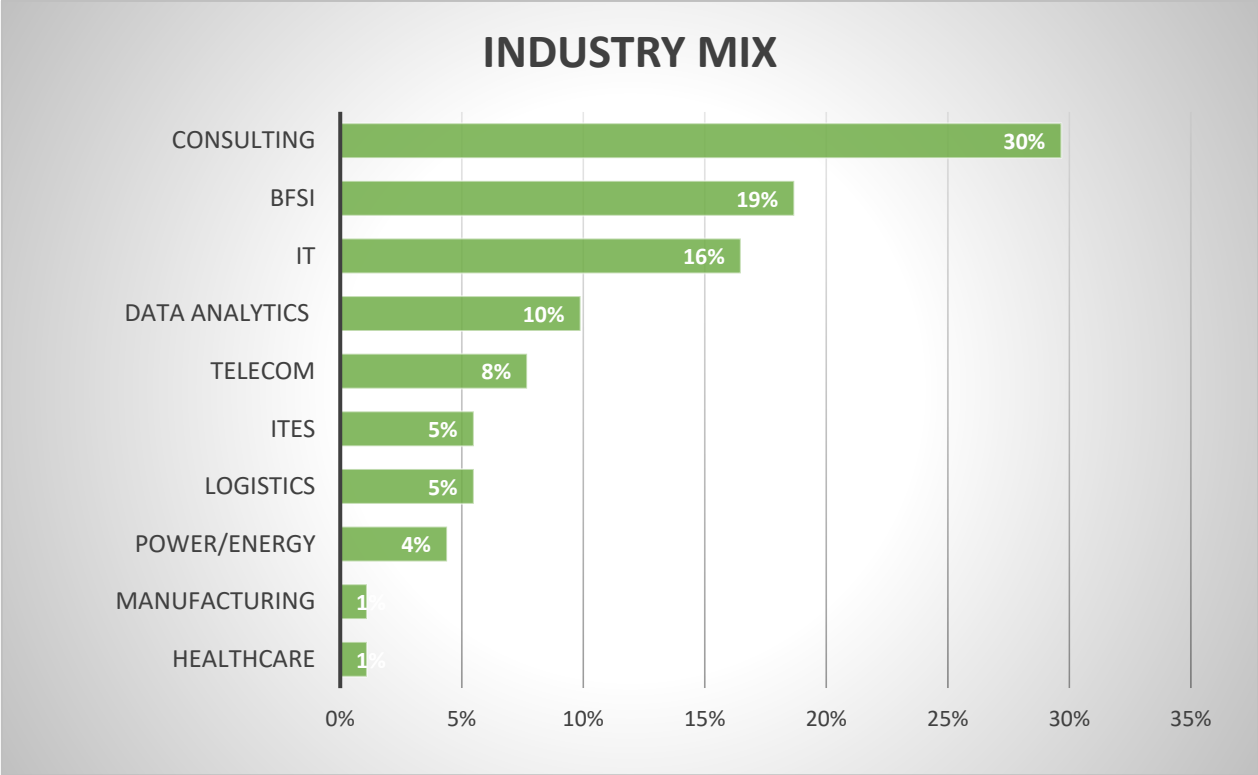
90+ companies from various industries participated in the placement process, out of which 30+ made final offers. Some of the leading recruiters include:

Accenture	Honeywell	PricewaterhouseCoopers Pvt. Ltd.
Axis Bank Ltd.	HSBC Ltd	Publicis Sapient
Cogoport	ICICI Bank	Quantiphi Analytics
ElasticRun	Jio Platform Ltd.	Sutherland Global Services
Exide Industries Ltd.	L&T Infotech	Tata Consultancy Services
EXLSERVICE	Persistent Systems Ltd.	Vaidam Health Pvt. Ltd.
EY GDS	Prescience Decision Solutions	Virtusa
Genpact	QAI India Ltd	Whatfix
Infosys	Realization Technologies	

Students received offers in middle and senior-level management positions across various functions. Some positions offered this year were – **Director, Client Solution Partner, Engagement Manager, AVP, Chief Manager, Lead Account Manager, Process Excellence Manager, Sr. Product Manager, Project Manager, Regional Sales Manager, Specialist, Sr. Consultant, Sr. Manager** etc.



The offers were received from multiple industries, and many students successfully shifted their industries, roles, and/ or functions.



COMPENSATION

Indicators	CTC in LPA (INR) <i>(Excluding Joining/Retention Bonus and ESOP)</i>
<b>Median CTC</b>	<b>26.62</b>
<b>Average CTC</b>	<b>26.47</b>