

# Priyanshu Gupta

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## CAREER PRÉCIS

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*Ph.D. in Public Policy and Management* from *IIM Calcutta* following around *8 years of professional experience* exploring various facets of development. PGDM from *IIM Bangalore* and B.Tech from *IIT-BHU*, along with a rich work experience across *social impact investing in for-profit social enterprises (Lok Capital)*, *strategy consulting (A.T. Kearney)*, *academia (Azim Premji University)* and *grassroots civil society and policy consulting*. Research focus lies at the intersection of sustainability, public policy, and the theory of property rights and institutions. Current empirical work includes *forest governance, environment & development, politics of welfare policies, impact investing and social entrepreneurship*.



## ACADEMIC BACKGROUND

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2015-2021	<b>PhD in Public Policy &amp; Management, IIM Calcutta</b>	<b>CGPA: 8.39 / 9.00</b>
	<ul style="list-style-type: none"><li>▪ <i>Nirmal Chandra Memorial Doctoral Award 2021</i> for academic performance</li><li>▪ Thesis: “<i>Rethinking Anticommons: Property Rights and Resource Contestations in India’s Forests</i>”</li><li>▪ Developing a theoretical critique of “anticommons” concept and the “tragedy of anticommons” thesis</li><li>▪ Analyzed policy-design and policy implementation processes around forest governance laws in India<ul style="list-style-type: none"><li>○ Policymaking of Go/No-Go or Inviolate policy through review of policy deliberations (archival research) combined with personal interviews with senior level bureaucrats</li><li>○ Ethnographic fieldwork on resource contestations in Hasdeo Arand region of north Chhattisgarh</li></ul></li></ul>	
2006 – 2008	<b>PGDM (MBA), IIM Bangalore</b>	<b>CGPA: 3.46 / 4.00 (Top 5%)</b>
	<ul style="list-style-type: none"><li>▪ <i>IIM Bangalore Community Service Award, 2008</i> for contribution to society while part of IIMB</li></ul>	
2001 – 2005	<b>Bachelor of Technology, Electrical Engineering, IIT-BHU, Varanasi</b>	<b>CGPA 8.22 / 10.00 (with Hons.)</b>
2000 – 2001	<b>AISSCE (XII), Delhi Public School, R.K. Puram, Delhi</b>	<b>84.8%</b>
1998 – 1999	<b>AISSE (X), Rainbow School, Saharanpur</b>	<b>86.2%</b>
	<ul style="list-style-type: none"><li>▪ <i>All India Talent Search Scholarship</i> by the <i>Prime Minister</i> Sh. H.D. Deve Gowda (1997)</li></ul>	

## PROFESSIONAL EXPERIENCE

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<b>Azim Premji University</b>	<b>Assistant Professor, School of Development</b>	<b>Aug 20 – till date</b>
	<ul style="list-style-type: none"><li>▪ Core courses: Foundations of Social Research and Reasoning (logic, evidence &amp; ethics), Social Interventions</li><li>▪ Elective: Policy Framework for Environmental Governance</li></ul>	
<b>Lok Capital, India</b>	<b>Associate Vice President (Impact Investing/Venture Capital)</b>	<b>Aug 10 – Aug 14</b>
	<ul style="list-style-type: none"><li>▪ Impact investing in for-profit social enterprises – <i>financial inclusion, skill development and livelihoods</i></li><li>▪ Responsibilities included sector strategies, opportunity identification and pipeline management, investment analysis and due diligence, portfolio management of investees, and external stakeholder management</li><li>▪ Portfolio Management and implementation of strategic initiatives in investees; key projects included cost reduction and market identification strategies, evaluation of HR systems and processes, business and operations review, among others</li><li>▪ Represented Lok at various fora, jury member at Sankalp awards, panelist at Tie events, liaised with global DFIs</li></ul>	
<b>A.T. Kearney Limited, India</b>	<b>Senior Business Analyst (Business Strategy Consulting)</b>	<b>Jun 08 – Jul 10</b>
	<ul style="list-style-type: none"><li>▪ Worked with Fortune 500 clients across Telecom, Railways, Retail, Logistics and Cement sectors executing market entry, due diligence, and business transformation engagements</li></ul>	
<b>Samsung Electronics, Bangalore</b>	<b>Software Engineer (Digital Electronics)</b>	<b>Jul 05 - Apr 06</b>
	<ul style="list-style-type: none"><li>▪ Design and development of software applications in embedded systems and the digital printing domain.</li></ul>	

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## RESEARCH AND PUBLICATIONS

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### Peer-Reviewed Publications

- (2021-forthcoming). “Harnessing constitutional and policy spaces for organized resistance: Hasdeo Aranya forests”. In R. Varman & D. Vijay (Eds.), *Organizing Resistance and Imagining Alternatives in India*. Cambridge University Press
- (2019). “International Posturing amidst Domestic Neglect: India’s Agricultural Policy Examined”. *World Trade Review*, 18 (3): 399-429. Cambridge University Press. (with R. Rajesh Babu)
- (2019). “From ‘research in management’ to ‘management of research’: Changing nature of doctoral programme at Indian management schools”. *Decision*, 46 (2): 169-175. Springer. (with Vivek G. Nair)
- (2018). “Coal Auctions: A Facade of Good Governance?” *Economic and Political Weekly*, 53 (28): 14–18. Sameeksha Trust. (with Anuj Goyal)
- (2017). “Harnessing Gram Sabhas to Challenge State Profligacy in Chhattisgarh”. *Economic and Political Weekly*, 52 (48):58–63. Sameeksha Trust. (with Arnab Roy-Chowdhury)
- (2017). “The Changing Rural-Agrarian Dominance: A Conceptual Excursus”. *Sociological Bulletin*, 66 (1): 42–57, Sage Journals. (with Manish Thakur)

### Book Reviews

- (2019). “Review of Shaping Policy in India: Alliance, Advocacy, Activism”. *Journal of South Asian Development*, 14 (1): 115-120. (Book Review)
- (2016). “Review of India Rural Development Report 2013-14”. *Decision*, 43 (1):105–11. (Book Review)

### Key Working Papers presented at International Conferences

- (2021). “Policies and Processes of Resource Governance: Anticommons property and institutionalized conflict in India’s forests”. *5th International Conference on Public Policy*, Barcelona (with Rajesh Bhattacharya)
- (2021). “Anticommons-in-Action: Property and resource conflict in the coal heartland of central India”. *DSA 2021, Development Studies Association*, University of East Anglia, UK (with Rajesh Bhattacharya)
- (2019). “Property as Problem: Rethinking Anticommons”. *36th Annual Conference of the European Association of Law and Economics* (EALE 2019), Tel Aviv University, Tel Aviv, Israel (with Rajesh Bhattacharya)
- (2019). “Inter-ministerial Conflict in Forest Governance in India: Rethinking Anticommons”. *48th Annual Conference on South Asia*, University of Wisconsin-Madison, USA (with Rajesh Bhattacharya)
- (2019). “Politics of Credit Attribution: An empirical analysis of voting outcomes of welfare policies in a multi-level federal regime”. *4th International Conference on Public Policy*, Montreal (with Anuj Goyal and Rajesh Bhattacharya)
- (2017). “Emergent Regulatory Imperatives for Two-Sided Markets: A study of radio-taxi/cab-sharing networks in developing economies”. *6th Asian Management Research and Case Conference: Emerging Business Trends in Asia*, Dhaka University, Dhaka, Bangladesh (with Akash Krishnan). 3<sup>rd</sup> Best Paper award

### Other Invited Conferences and Seminars (within India)

- Inaugural conference of “Indian Democracy at Work” at HCU and ISB Hyderabad (2020)
  - XIV<sup>th</sup> International Conference on Public Policy and Management, IIM Bangalore (2019)
  - 5<sup>th</sup> International Conference on South Asian Economic Development, South Asian University (2019)
  - Invited seminars at Azim Premji University, Presidency University and Calcutta University (2019)
  - Inaugural Conference of The South Asia International Economic Law Network, Jindal Global Law School (2017)
  - 5<sup>th</sup> International Conference on WTO, Trade and Agriculture, Centre for WTO Studies, IIFT Delhi (2016)
  - 19<sup>th</sup> Conference of the Indian Political Economy Association, Goa University (2015)
  - 2<sup>nd</sup> International Conference on Contemporary Debates in Public Policy and Management, IIM Calcutta (2015)
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