

## **Prof. Kushankur Dey**

Assistant Professor (Gr I), Agribusiness Management Group  
Former Chairman, Centre for Food & Agribusiness Management  
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## **BIOGRAPHICAL NOTE**

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Kushankur Dey is an Assistant Professor at the Indian Institute of Management Lucknow and joined the institute in September 2019. He has held the Chairmanship at the Centre for Food & Agribusiness Management of IIM Lucknow from September 21, 2020, to September 20, 2022. Before joining IIM Lucknow, he served on the faculty of IIM Bodh Gaya, XIM University, and TAPMI, Manipal, for about five years.

He is a Fellow in Rural Management from the Institute of Rural Management Anand. He is a Postdoctoral Fellow of the Centre for Management in Agriculture, Indian Institute of Management Ahmedabad. He has 25-odd peer-reviewed research articles to his credit. Some have appeared in international and national reputed journals: *Electronic Markets*, *Journal of Cleaner Production*, *Journal of Behavioural and Experimental Finance*, *Journal of Rural Studies*, *Economic and Political Weekly*, *Applied Economics Letters*, *Cogent Economics and Finance*, *Journal of Agribusiness in Developing and Emerging Economies*, *Int. J. of Trade and Global Markets*, *Int. J. of Financial Markets and Derivatives*, among others. He has about 90 Op-Eds and columns that appeared in *Hindu Business Line*, *Financial Express*, *Business Standard*, *Odisha POST*, *Indian Management*, and *Business World*, in addition to several book chapters and teaching cases, including *Asian Journal of Management Cases*, *Ivey Publishing*, *Asian Journal of Management Cases*, *SAGE Business Cases*, *Emerald Emerging Markets Case Studies*, and *Asian Case Research Journal* to his credit.

Dey has undertaken several funded research and consultancy projects, namely concurrent evaluation of MSP-based foodgrains procurement in Uttar Pradesh, concurrent evaluation of National Food Security Act Phase II for Uttar Pradesh, Chhattisgarh, and Uttarakhand, stakeholders' survey of mentha oil futures market at the auspices of Multi Commodity Exchange of India, evaluation study of grant-based financing for cluster development of MSMEs, and impact evaluation of blended financed Climate-Smart Agriculture (CSA), and the World Bank Group (IBRD) sponsored assessment of the marketing strategies of the state-owned milk federation projects for the last five years. Notably, The Ministry of Agriculture and Farmers' Welfare funded research study titled *Farmers' participation in India's futures market: potential, experience and constraints* is one of his long-drawn research works brought out by Springer Nature in association with the Centre for Management in Agriculture of IIMA in August 2021.

## EDUCATIONAL QUALIFICATION

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- Post-Doctoral Fellow [Indian Institute of Management Ahmedabad] April 2014–December 2015, Centre for Management in Agriculture.  
**Research project title:** *Farmers' Participation in India's Futures Market: Potential, Experience and Constraints* (with Vasant P. Gandhi and Kanish Debnath)
- Fellow in (Rural) Management [Institute of Rural Management Anand] June 2007– April 2013 with a CGPA of 3.091/4.33 or 71.37% (during the course work)  
Dissertation/thesis title: *Price discovery in India's futures markets: An empirical exercise with select commodities.*
- Post-graduate diploma in Agribusiness & Supply Chain Management [National Institute of Agricultural Extension Management (MANAGE), Hyderabad] – April 2004–March 2005 with specialization agri-supply chain management – GPA/ % of Marks- 80%.
- Bachelor of Agricultural Sciences [Bidhan Chandra Krishi Vishwavidyalaya, Mohanpur, Nadia, West Bengal] – August 1999–July 2003 with a CGPA of 8.05/10.

## WORK EXPERIENCE (Post-PhD)

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- Chairman, Centre for Food & Agribusiness Management, Indian Institute of Management Lucknow (September 2020–September 2022)
- Assistant Professor (Gr II & Gr I) (Agribusiness Management), Indian Institute of Management Lucknow (September 2019– September 2021 (Gr II), & September 2021 onward (Gr I).
- Assistant Professor (Gr I) (Finance and Accounting) Indian Institute of Management Bodh Gaya, Bihar (December 2018–September 2019).
- Assistant Professor (Gr I), Xavier School of Rural Management, Xavier University Bhubaneswar (renamed as XIM University) (April 2016–December 2018).
- Post-doctoral Fellow, Centre for Management in Agriculture. Indian Institute of Management Ahmedabad. (April 2014–December 2015).
- Assistant Professor (Finance and Accounting) T. A. Pai Management Institute Manipal (November 2011– March 2013).

## COURSES TAUGHT

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### Post-graduate Agribusiness Management-level

- Agricultural Commodity Derivatives Market and Trading Strategies [Elective]
- ICTs in Agribusiness [Elective]
- Risk Management in Agribusiness [Core]
- Business Models of Agribusiness Finance [Elective]
- Field Visit (rural immersion and field-based research) [Core]

## PhD/ Executive Fellow Program (Agribusiness Management)-level

- Commodity Derivatives and Risk Management
- Seminar Course on ICTs in Agribusiness
- Agribusiness Value Chains

## RESEARCH AND CONSULTING INTERESTS

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- Climate-smart agriculture, sustainability, and green financing
- Blockchain and IoT for sustainable e-agriculture
- Agricultural markets, pricing, and derivatives
- Regulation in commodity derivatives markets
- Platform-enabled agribusiness

## RESEARCH PUBLICATIONS

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### SELECT PEER-REVIEWED JOURNAL PUBLICATIONS

1. Kushankur Dey & Gaurav Gairola (2024). Is suspending agricultural futures justified? Empirical findings and implications. [Special Article] *Economic and Political Weekly*. Vol. 59, no. 9, pp. 56-64. [ABDC 'B']
2. S. Kumari, A. Pandey, A. Soni, A. Mehta, A. Kumar, & Kushankur Dey (2024). Assessment of functional efficacy of sheep plasma protein hydrolysates and their utilization in mutton sausage. *Meat Science*, Vol. 212. <https://doi.org/10.1016/j.meatsci.2024.109469>.
3. Neeraj Singh, Avinash Kumar, & Kushankur Dey (2023). Unlocking the potential of knowledge economy for rural resilience: the role of digital platforms. *Journal of Rural Studies* 104, <https://doi.org/10.1016/j.jrurstud.2023.103164>. [ABS 3\*]
4. Gaurav Gairola & Kushankur Dey (2023). Moderators of pricing and willingness to pay for parametric weather risk mitigants in agriculture: An integrative review, conceptual framework, and research agenda. *Cogent Economics and Finance*, Vol. 11, No. 2, <https://doi.org/10.1080/23322039.2023.2254579> [ABDC 'B'].
5. Neeraj Singh & Kushankur Dey (2023). A typology of agricultural market information systems and its dimensions: Case studies of digital platforms. *Electronic Markets: The International Journal on Networked Business*, Vol. 33 [ABDC 'A']. <https://doi.org/10.1007/s12525-023-00665-0>.
6. Avinash Kumar, Kushankur Dey, & Kriti Bardhan Gupta (2023). Food Corporation of India: Making public procurement more inclusive and efficient. *Asian Journal of Management Cases* [ABS '1'] DOI: 10.1177/09728201231168246.
7. Kushankur Dey & Debasish Maitra (2022). Electronic agriculture spot markets: Status, impact, and architecture. *Economic and Political Weekly*. Vol. 57, No. 30, pp. 45-52. [ABDC 'B']
8. Gaurav Gairola & Kushankur Dey (2022). Price discovery and risk management in asset class: a bibliometric analysis and research agenda. *Applied Economics Letters*. Vol. 30, No. 17, pp. 2320-2331. <https://doi.org/10.1080/13504851.2022.2096859> [ABDC 'B']
9. Kushankur Dey & Pradeep Kumar Mishra (2022). Mainstreaming blended finance in Climate-Smart Agriculture: Complementarity, Modality, and Proximity. *Journal of Rural Studies*, Vol. 92, pp. 342-353. [ABS '3']

10. Kushankur Dey & Umedsingh Shekhawat (2021). Blockchain technology for sustainable e-agriculture: Literature review, architecture for data management, and implications. *Journal of Cleaner Production*. Vol. 316, 128254. [ABDC 'A']
11. Samant Saurabh & Kushankur Dey (2021). Blockchain technology adoption, architecture, and sustainable agri-food supply chains. *Journal of Cleaner Production*. Vol. 284, 124731. [ABDC 'A']
12. Samant Saurabh & Kushankur Dey (2020). Unravelling the relationship between social mood and the stock market: evidence from the United Kingdom. *Journal of Behavioural and Experimental Finance*, Vol. 26, pp. 1-9. [ABDC 'A']
13. Pradeep Kumar Mishra & Kushankur Dey (2018). Governance of agricultural value chains: Coordination, control, and safeguarding. *Journal of Rural Studies*, Vol. 64, pp. 135-147. [ABS 3]
14. Kushankur Dey (2018). Farmer Producer Companies in India: Determinants of performance and viability. *Economic and Political Weekly*, Vol. 53, No 44., pp. 44-52 [ABDC 'B'].
15. Kushankur Dey & Debasish Maitra (2017). Agriculture Insurance in India: Promise, Pitfalls, and the Way Forward. *Economic and Political Weekly*, Vol. 52, No. 52, pp. 88-96 [ABDC 'B'].
16. Kushankur Dey & Debasish Maitra (2017). Options and the Commodity Market. *Economic and Political Weekly*, Vol. 52, No. 41, pp. 29-32 [ABDC 'B'].
17. Kushankur Dey & Debasish Maitra (2016). Can futures markets accommodate Indian farmers? *Journal of Agribusiness in Developing and Emerging Economies*, Vol. 6, No. 2, pp. 150-172 [ABDC 'C'].
18. Kushankur Dey (2016). National Agricultural Market: Rationale, rollout, and ramifications. *Economic and Political Weekly*, Vol 51, No. 19, pp. 35-39 [ABDC 'B'].
19. Nilanjan Ghosh & Kushankur Dey (2015). Opportunities and challenges of regulatory convergence in India's financial sector: The case of the SEBI-FMC merger. *Economic and Political Weekly*, Vol. 50, No. 36, pp. 64-70 [ABDC 'B'].

#### **BOOK/CHAPTERS in EDITED VOLUMES/REVIEWS**

1. Kushankur Dey, Vasant P. Gandhi, & Kanish Debnath (2021). Farmers' participation in India's futures markets: Potential, experience, and constraints. Springer Nature. pp. 1-123, ISBN 978-981-16-3431-4.
2. Satyendra Nath Mishra & Kushankur Dey (2020). Role of technology in governance and development: the case of e-Uparjan in Madhya Pradesh in Maiti, Melchior, & Castellacci (Eds.) *Information and Communication Technologies in India: Transformation, Digital Divides and Development*. Springer Nature, Singapore.
3. Kushankur Dey (2016). Creation of National Agricultural Market: rationale, rollout, and ramifications in Sanjay Kaul (Ed.) *India Commodity Yearbook 2016*, pp. 120-136, National Collateral Management Services Limited, New Delhi.
4. Kushankur Dey (2014). Reviewed *Agri-business Supply Chain Management* (by Chandrasekaran, N., and G. Raghuram), CRC Press, Taylor & Francis Group, Vikalpa, Vol. 39, No. 3, pp. 137-140.
5. Kushankur Dey (2011). From traditional *dukandaari* to modern retailing: a study on Aditya Birla Retail in Gujarat in T. Satyanarayana (Ed.): *Agri-business Potential of Gujarat State*, pp. 172-192, Indian Society of Agricultural Marketing (ISAM), India.

6. Kushankur Dey, Debasish Maitra & Sumit Kumar Jalan (2010). Efficiency and risk management: evidence from the Indian financial sector in P.S. James and R. George (Eds.): *Rediscovering Finance and Banking*, pp. 187-204, Excel, New Delhi.

## TEACHING CASES & TEACHING NOTES/CASE STUDIES

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1. Kushankur Dey, Kriti Bardhan Gupta, & Sukriti Tripathi (2022). Tumbling trade on the MCX: Restoring the glory of mentha oil futures. Ivey case publishing. Product no. W27117, September 8, 2022, Richard Ivey Business School, University of Western Ontario, Canada.
2. Pradeep Kumar Mishra & Kushankur Dey (2019). 'Integrated Vegetable Cultivation in Odisha: promoting a climate-smart viable business model' in the *Sitaram Rao Livelihoods India Case Study Compendium*, pp. 13-28. ACCESS Development Services, New Delhi.
3. Baljeet Singh & Kushankur Dey (2018). A business incubating unit to sustain technology transfer: Vyas dilemma. *Emerald Emerging Markets Case Studies*, Vol. 8, No. 4, pp 1-15. DOI: <https://doi.org/10.1108/EEMCS-06-2017-0161> (with teaching note).
4. Ateeq Shaikh & Kushankur Dey (2016). Patronage distribution and governance in VAPCOL: Girish Sohani's dilemma. *SAGE Business Cases*, SAGE Publication, United Kingdom. DOI: <http://dx.doi.org/10.4135/9781473972797> (with teaching note).
5. Debasish Maitra & Kushankur Dey (2011). A tryst with SIFFS in Kerala in *Catalysing Markets through Collectives: Experience from the Allied Sector*, pp. 45-69, Access Development Services, New Delhi (case study).

## Op-Eds/ Columns/Popular articles (in chronology, 2019-2023)

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1. Kushankur Dey (2024). Bankers must factor in climate risk in farm loans. *Hindu Business Line*. April 22, 2024.
2. Kushankur Dey & Hemangee Das (2024). Legally guaranteed MSP fine for pulses, oilseeds. *Hindu Business Line*. March 8, 2024 (print version).
3. Kushankur Dey (2024). Boosting the leasing market for agri equipment. *Hindu Business Line*. January 30, 2024 (print version).
4. Kushankur Dey (2024). Financial inclusion of farmers - the digital way. *Hindu Business Line*. January 4, 2024. (print version).
5. Kushankur Dey & Aashi Jain (2023). How to embrace 'digital agriculture'. *Hindu Business Line*, November 9, 2023 (print version).
6. Avinash Kumar & Kushankur Dey (2023). Uplifting Vishwakarma for a better life and livelihood. *Hindu Business Line*. October 11, 2023 (print version).
7. Kushankur Dey, Aashi Jain, & Prajakta Jagdeo Thikade (2023). Agriculture Infrastructure Fund could do with a review. *Hindu Business Line*. September 7, 2023 (print version).
8. Kushankur Dey & Kaushik Basu (2023). Can PRANAM reduce the fertilizer subsidy bill? *Hindu Business Line*. August 31, 2023 (print version).
9. Kushankur Dey (2023). A few nudges can help protect the planet. *Hindu Business Line*. June 15, 2023 (web traction). <https://www.thehindubusinessline.com/opinion/a-few-nudges-can-help-protect-the-planet/article66971089.ece>.
10. Kushankur Dey (2023). Regulatory convergence for commodities: The pluses and minuses. *Hindu Business Line*, June 10, 2023 (web traction).

- <https://www.thehindubusinessline.com/markets/commodities/regulatory-convergence-for-commodities-the-pluses-and-minuses/article66953404.ece>.
11. Kushankur Dey (2023). Resume trading in the suspended agri-derivatives. Hindu Business Line, May 17, 2023 (web traction) <https://www.thehindubusinessline.com/economy/agri-business/resume-trading-in-suspended-agri-derivatives/article66860224.ece#:~:text=In%20October%202022%2C%20the%20Commodity,suspension%20continues%20until%20December%202023.>
  12. Kushankur Dey & Avinash Kumar (2023). Need a bottom-up action plan to tackle climate change challenge. Hindu Business Line. April 28, 2023 (print version)
  13. Kushankur Dey (2023). Sensible regulation needed for agri-derivatives. Hindu Business Line. March 16, 2023 (print version).
  14. Kushankur Dey & Avinash Kumar (2023). Digital public infra alone can't lift farm fortunes. Hindu Business Line. February 20, 2023 (print version).
  15. Kushankur Dey & Deepak Chamola (2023). How Budget can boost farmer enterprises. Hindu Business Line. January 31, 2023 (print version).
  16. Kushankur Dey & Sukriti Tripathi (2023). Farm sector's pesticide dilemma. Hindu Business Line. January 17, 2023 (print version)
  17. Kushankur Dey & Jagdeep Grewal (2022). How agri-options can gain traction. Hindu Business Line. December 30, 2022 (print version)
  18. Avinash Kumar and Kushankur Dey (2022). Can GM mustard achieve Atmanirbharta in edible oils? Hindu Business Line. November 12, 2022. Link: <https://www.thehindubusinessline.com/economy/agri-business/can-gm-mustard-achieve-atmanirbharta-in-edible-oils/article66127667.ece>.
  19. Kushankur Dey (2022). Shaping ag-tech businesses for deepening digital innovations. Hindu Business Line. October 22, 2022 (web-traction). Link: <https://www.thehindubusinessline.com/economy/agri-business/shaping-agtech-businesses-for-deepening-digital-innovations/article66043794.ece>.
  20. Kushankur Dey (2022). Is suspending agri futures justified? Hindu Business Line. October 7, 2022 (print version).
  21. Kushankur Dey & Priyankesh Dixit (2022). eNAM platform of platforms – key concerns and way forward. Hindu Business Line. October 1, 2022 (web traction). Link:<https://www.thehindubusinessline.com/opinion/enam-platform-of-platforms-key-concerns-and-way-forward/article65958249.ece>.
  22. Kushankur Dey (2022). Tamping irrational exuberance in commodity trade. Hindu Business Line. September 15, 2022 (print version).
  23. Kushankur Dey & Priyankesh Dixit (2022). Poultry and poverty. Hindu Business Line, August 26, 2022 (print version).
  24. Pradeep Kumar Mishra & Kushankur Dey (2022). Is 'blended finance' a possible solution to the financial crunch in agriculture sector? The Daily Guardian, August 18, 2022 (print version).
  25. Kushankur Dey (2022). Why linking FPOs with marketplace is vital. Hindu Business Line, July 23, 2022 (print version).
  26. Kushankur Dey (2022). Has ONOR portability made PDS efficient and transparent" Business World Education, July 16, 2022 (Web version). Link: <http://bweducation.businessworld.in/article/Has-ONOR-Portability-Made-PDS-Efficient-Transparent/16-07-2022-437299/>.

27. Kushankur Dey (2022). Agribusiness Education in India Explained (invited author). Business World Education. June issue, 2022, pp. 128-130 (print version).
28. Sourav Rauniyar & Kushankur Dey (2022). Making agri-tourism a sustainable business. Hindu Business Line, May 14, 2022 (print version).
29. Kriti Bardhan Gupta & Kushankur Dey (2022). Is Participatory irrigation management working? Hindu Business Line, May 4, 2022 (print version).
30. Kushankur Dey & Tushar Vatsa (2022). Pros and cons of Chhattisgarh's PDS model. Hindu Business Line, April 12, 2022 (print version).
31. Kushankur Dey & Avinash Kumar (2022). Unlocking the potential of platform coops. Hindu Business Line, March 29, 2022 (print version).
32. Kushankur Dey (2022). Russia-Ukraine conflict can spark a global food crisis. Hindu Business Line, March 15, 2022 (print version).
33. Kushankur Dey and Parmarth Krishna Srivastava (2022). Will Budget give a boost to smart farming? Hindu Business Line, February 14, 2022 (print version)
34. Kushankur Dey (2022). Busting myths around cotton futures. Hindu Business Line, January 20, 2022 (print version).
35. Kushankur Dey and Debojyoti Dey (2021). Commodity futures shock. Hindu Business Line, December 29, 2021 (print version).
36. Kushankur Dey (2021). Millets have much in store. Hindu Business Line, December 8, 2021 (print version).
37. Avinash Kumar and Kushankur Dey (2021). Farm laws repealed, but ground reality still grim. Hindu Business Line, November 24, 2021 (print version).
38. Avinash Kumar and Kushankur Dey (2021). Agri-digitization brings both benefits and risks. Hindu Business Line, October 27, 2021 (print version).
39. Kushankur Dey and Gaurav Gairola (2021). Will the Agri Infra Fund deliver? Hindu Business Line, September 29, 2021 (print version).
40. Kushankur Dey and Gaurav Gairola (2021). An Atmanirbharta Mission for Oil Palm. Hindu Business Line. September 8, 2021 (print version).
41. Neha Kumari, Kushankur Dey, and Avinash Kumar (2021). Business comes full circle. Hindu Business Line. August 26, 2021 (print version).
42. Avinash Kumar and Kushankur Dey (2021). Funding Education. Hindu Business Line. August 5, 2021 (print version).
43. Sourav Rauniyar and Kushankur Dey (2021). The food-fuel conundrum. Hindu Business Line. July 16, 2021 (print version).
44. Kushankur Dey and Jiten Ghelani (2021). Decentralise food chains. Hindu Business Line. June 25, 2021 (print version).
45. Kushankur Dey (2021). Food safety during pandemic. Hindu Business Line. May 31, 2021 (print version).
46. Kushankur Dey (2021). Farm laws through the digital lens. Hindu Business Line. May 8, 2021 (print version).
47. Kushankur Dey and Indrajit Banerjee (2021). 'Atmanirbhar' artisans. Hindu Business Line. March 18, 2021 (print version).
48. Kushankur Dey and Kriti Bardhan Gupta (2021). Futures, a sagging commodity. Hindu Business Line. February 11, 2021 (Print version).
49. Avinash Kumar and Kushankur Dey (2020). Dairy, MSP, and FCI: Myths and Realities. Hindu Business Line. December 2, 2020 (print edition).

50. Avinash Kumar & Kushankur Dey (2020). Why the humble spud needs a hand? Hindu Business Line. November 5, 2020 (Print version).
51. Kushankur Dey and Avinash Kumar (2020). For Uttar Pradesh's migrant workers, cane sector can be a sweetener. Hindu Business Line. September 21, 2020 (Print version).
52. Kushankur Dey (2020). ECA and APMC changes may hurt farmers' interests. Hindu Business Line. May 18, 2020 (Web edition).
53. Kriti Bardhan Gupta and Kushankur Dey (2020). How is the effective APMC-MSP Model? Hindu Business Line. May 13, 2020 (Web edition).
54. Kushankur Dey (2020). Banking upon mobile tech. Financial Express. January 13, 2020 (Print version).
55. Kushankur Dey (2019). The shift Indian farming needs. Financial Express. December 30, 2019 (Print version).
56. Kushankur Dey (2019). Unveiling white revolution 2.0. Financial Express. December 23, 2019 (Print version).
57. Kushankur Dey (2019). Scaling up Indian agri-tech start-ups. Financial Express. December 11, 2019 (Print version).
58. Kushankur Dey (2019). Rationality or Protectionism? Financial Express. November 12, 2019 (Print version). 9) Kushankur Dey (2019). RCT fodder for agri growth. Financial Express. October 18, 2019 (Print version).
59. Kushankur Dey (2019). NBFC crisis: A heavy touch regulation. Financial Express. October 3, 2019 (Print version).
60. Kushankur Dey (2019). 'PAC'ing quite a few benefits. Financial Express. August 15, 2019 (Print version).
61. Kushankur Dey (2019). How NBFCs can mitigate default. Financial Express. August 9, 2019 (Print version).

## CONFERENCES AND CONFERENCE PROCEEDINGS (SELECTED)

- 1) Kushankur Dey (2023). "Small-wins governance for climate action: Agency, contextual uncertainty, and community participation". Presented at the International Conference on Environmental Science and Green Energy. Paris. May 2023 [ONLINE].
- 2) Kushankur Dey & D. Maitra (2017). Agriculture insurance in India: Promise, pitfalls, and the way forward. Presented in the First International Conference on Rural Management on November 23-24 at Xavier University Bhubaneswar.
- 3) Kushankur Dey, Ateeq Shaikh, and Baljeet Singh (2016). Viability and sustainability of farmer organizations in India: Anecdotes of three producer companies presented at the International Conference on Agribusiness in Developing and Emerging Economies held on January 6-7, 2016 at Anand.
- 4) Kushankur Dey (2015). Do farmers adopt futures markets in India? A field-based experiment was accepted for presentation in the Fourth Annual International Agricultural Risk, Finance, and Insurance Conference held in Washington DC, June 7-9, 2015 (in absentia).
- 5) Kushankur Dey, Debasish Maitra & Sivakumar Alur (2013). Is India's rubber futures market efficient and dependent on Asian markets? accepted for presentation at Eastern Finance Association (EFA) 49<sup>th</sup> Annual Meeting at Florida, USA, April 10-13, 2013 (in absentia).



- 6) Kushankur Dey & Sivakumar Alur (2012). Is India's coffee futures market informationally efficient? presented at the *Society of Interdisciplinary Business Research and Economics (SIBR)*, June 7-9, 2012, Bangkok, Thailand.
- 7) Kushankur Dey & Debasish Maitra (2011). Parsimony or redundancy? financial risk management today presented at the *Third India Finance Conference*, IIM Bangalore, December 21-23, 2011, Bengaluru.

## AWARDS/FELICITATIONS

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- 1) "Significant contribution to Academic Research and Policy Advocacy" conferred by the National Commodity & Derivatives Exchange (NCDEX) on May 19, 2023.
- 2) "Excellence in Agribusiness Management" conferred by INRC and World Research Council on May 17, 2023.
- 3) Best Researcher Award for the category 'International Research Awards on New Science Inventions' conferred by Science Father 2022, a Scifax company registered and approved by the Ministry of Corporate Affairs.
- 4) Best Faculty Award under the aegis of International Scientist Awards 2022 on Engineering, Science, and Medicine conferred by VD Good Technology Factory.
- 5) Best Researcher Award for 'the contribution and honorable achievement in innovative research' conferred by Science Father 2021, a Scifax company registered under the Ministry of Corporate Affairs.
- 6) Best Researcher Award for the category 'International Research Awards on New Science Inventions' conferred by Science Father 2020, a Scifax company registered and approved by the Ministry of Corporate Affairs.
- 7) Recipient of the Sitaram Rao Livelihood Case Study Award (the first runner up) 2019. Sponsored by the Access Development Services, New Delhi and Vaya Trust.
- 8) National Resource Person (Grade B) for National Rural Livelihood Mission program under value chain/livelihoods. Ministry of Rural Development, Government of India.
- 9) Recipient of Reserve Bank of India Chair-unit Fellowship during Fellow Programme in Rural Management at the Institute of Rural Management, Anand.
- 10) Recipient of INFOCOM Future Leadership Award for *White Paper Writing* competition by Ananda Bazaar Patrika & Business World in January 7-9, 2009.
- 11) The Indian Council of Agricultural Research awarded Junior Research Fellowship for the Masters' Programme in Agriculture Sciences.
- 12) Undergraduate Merit scholarship in the undergraduate program at Bidhan Chandra Krishi Viswavidyalaya.
- 13) Secured 84th rank in Madhyamik Examination (equivalent to 10th standard) conducted by the West Bengal Board of Secondary Education, 1997.

## CONSULTANCY PROJECTS [COMPLETED]

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1. Assessment of the Marketing Strategies of Milk Federations (with Prof. Sanjeev Kapoor). Funded by the World Bank Group (INR 51.979 lakh), November 4, 2022–April 15, 2023 [**Completed**] undertaken at IIM Lucknow.
2. Regulatory Landscape in Equity Derivatives versus Commodity Derivatives Markets in India. Funded by the Multi Commodity Exchange of India Ltd. (MCX) (INR 7.457 lakh) October 2022–January 2023 [**Completed**] undertaken at IIM Lucknow.
3. Climate Adaptation and Finance in Rural India (CAFRI-NABARD/21/S/005)– Developing a bankable business plan for FPOs involved in garlic and ginger value chains in Sirmour, Himachal Pradesh in India (with Prof. K. B. Gupta). Funded by the German International Development Cooperation (GIZ) India (INR 8.137 lakh) December 2021–May 2022 [**Completed**] undertaken at IIM Lucknow.
4. Concurrent evaluation of National Food Security Act (NFSA) II for Uttar Pradesh, Uttarakhand, and Chhattisgarh 2020-21 (with Prof. K. B. Gupta). Funded by the Ministry of Consumer Affairs, Food and Public Distribution (INR 8.897 lakh) March 2021–May 2022 [**Completed**], undertaken at IIM Lucknow.
5. Evaluation study of the SFURTI Scheme (with Dr. C. M. Mishra). Funded by the Ministry of Micro, Small and Medium Enterprises. September 2020–June 2021 (INR 23.60 lakh) [**Completed**], undertaken at IIM Lucknow.
6. A survey-based study of mentha oil futures (with Prof. K. B. Gupta). Funded by the Multi Commodity Exchange of India Limited. October 2020–January 2021 (INR 8.437 lakh) [**Completed**], undertaken at IIM Lucknow.
7. Concurrent evaluation of rice/ paddy procurement operations in Uttar Pradesh during the Kharif Marketing Season 2019–20 (with Prof. K. B. Gupta). Funded by the Food Corporation of India, Uttar Pradesh. December 2019–March 2020 (INR 8.567 lakh) [**Completed**], undertaken at IIM Lucknow.
8. Evidence-based scientific study of economic and environmental aspects of two UPNRM business models in Odisha (with Prof. P. K. Mishra). Funded by the German International Development Cooperation (GIZ), August 2017–March 2018 (INR 13.41 lakh) [**Completed**], undertaken at the XIM (formerly Xavier University) University Bhubaneswar.

## PERSONAL DATASHEET

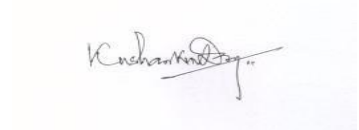
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DOB – July 8, 1981; Marital Status – married (wife is Assistant Audit Officer in Indian Audit & Accounts Department), Daughter (5.5 years old) – Ms. Pracheeta Dey  
Correspondence/ Home Address. Scarlet-93, Ideal Enclave II, Rajarhat Gopalpur, Kolkata 700136, 24 Parganas (North), West Bengal.

## SELF DECLARATION

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I, Kushankur Dey, declare that all the information about my credentials is true, complete, and correct to the best of my knowledge and ability. None of the published papers has been carved out of the doctoral thesis work of any of my students.



Place: IIM Lucknow

Date: May 9, 2024

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*Kushankur Dey*