

Indian Institute of Management Lucknow
Admission Policy for the PGP, PGP-ABM, & PGP-SM
Academic Year 2019-21 (CAT-2018)

Criteria for shortlisting and final selection of PGP, PGP-ABM, & PGP-SM candidates for Batch 2019-21

Stage 1: Shortlisting for Writing Ability Test (WAT) – Personal Interview (PI)

Candidates will be shortlisted on the basis of CAT 2018 score, previous academic performance, and other criteria as mentioned below. For PGP-SM, minimum work experience of 24 months is an additional Eligibility Criterion.

Stage 1a: Eligibility Criteria for WAT-PI

Table 1: Minimum sectional and total cut-off Percentile for shortlisting the candidates for WAT- PI stage												
Category	PGP				PGP-ABM				PGP-SM			
	VARC	DILR	QA	Total	VARC	DILR	QA	Total	VARC	DILR	QA	Total
General	85	85	85	90	80	80	80	85	80	80	80	85
NC-OBC	77	77	77	82	72	72	72	77	72	72	72	77
SC	55	55	55	70	55	55	55	65	55	55	55	65
ST	50	50	50	65	50	50	50	60	50	50	50	60
PWD	50	50	50	65	50	50	50	60	50	50	50	60

VARC=Verbal Ability and Reading Comprehension; DILR=Data Interpretation and Logical Reasoning; QA=Quantitative Ability

Stage 1b: Calculation of the Composite Score for Shortlisting for WAT-PI stage

Only the Candidates securing the above mentioned minimum percentile in each category in CAT 2018 will only be considered for calculation of their composite score in Stage 1b on the basis of several factors as described below (Table 2).

Table 2: Weights assigned to various components for generating the shortlist for WAT-PI stage						
Sl. No.	Component	Weight (PGP)	Weight (PGP-ABM) ⁺	Weight (PGP-SM) ⁺	Method of scoring	
1	Scaled CAT score (CS)	60	60	60	$CS = \left(\frac{\text{Candidate's CAT score}}{\text{Highest CAT score of 2018}} \right) \times X$ where X = 60	
2	Class – XII marks (12M)	10	10	10	Candidate's Class XII Percentile in respective Board and Discipline	
<=80					0	
80.01- 82.00					1	
82.01- 84.00					2	
84.01- 86.00					3	
	And so on till	98.01-100.00	10			
3	Graduation marks(GM) [@]	10	10	10	To be normalized as per Academic Discipline: (i) Engineering; (ii) Science; (iii) Commerce; (iv) Arts; (v) Others $GM = \left[\left\{ \left(\frac{\text{Candidate's Grad. \% Score} - \mu}{\sigma} \right) \times \left(\frac{50}{3} \right) \right\} + 50 \right] \times \frac{10}{100}$ Marks will be amended to take values between 0 – 10. (μ = Mean and σ = Standard Deviation of the respective Academic Discipline)	
4	Work Experience (WE)	10	0	10	IF (Prog = PGP & x > 6)	WE = min{(x – 6)×0.50, 10}
ELSE IF (Prog = PGP-ABM)					WE = 0;	
ELSE (Prog = PGP-SM & x > 24)					WE = min{(x – 24)×0.50,10}	
Where, x = Number of months of work experience ^s as on July 31, 2018.						
5a	Diversity Factor: (DFa): Academic Disciplines AD)	5	20*	5	IF (Prog = PGP/PGPSM & AD listed in Table3,Column 1)	DFa = 5;
ELSE IF (Prog = PGP-ABM & AD listed in Table 3, Column 2)					DFa =20;	
ELSE					DFa = 0	
5b	Diversity Factor (DFb): Gender	5	5*	5	IF (Prog = PGP/PGP-ABM/PGP-SM & Gender = Female)	DFb = 5
ELSE					DFb = 0	
Composite Score		100	100	100		

Notes [@] for the candidates appearing in their final-year examination, the marks up to one year before the final examinations (for instance, up to second year for a three-year degree course, and up to third year for a four-year degree course) shall be considered for the entire admission process. However, such candidates will still have to secure the minimum percentage of marks in their graduation examination as per the CAT 2018 eligibility criteria.

* denotes that the maximum marks for the diversity factors (DFa and DFb) cannot exceed 20 (for PGP-ABM Program only).

⁺ signifies that the candidates seeking admission in PGP-ABM/PGP-SM program have to necessarily fill up the PGP-ABM/ PGP-SM special form, to be considered for Stage 1b (Shortlisting for WAT-PI Stage).

Table 3: Academic diversity

Academic Disciplines (AD) for PGP/PGP-SM Programme	Academic Disciplines (AD) for PGP-ABM Programme
<i>Arts/Humanities</i> (including Anthropology, Archaeology, Education, Fine Arts (Dance, Music, Painting), Geography, History, Journalism, Languages, Library Science, Literature, Philosophy, Political Science, Psychology, Public Administration, Social Work/Welfare, Sociology)	<i>Agriculture:</i> (including Agriculture, Agronomy, Soil Science, Agricultural Biochemistry, Agricultural Economics, Agricultural Extension, Plant Breeding and Genetics, Entomology, Plant Pathology)
<i>Commerce/Economics:</i> (including Accountancy, Auditing, Banking, Business Mathematics, Business Administration, Business Organization, Commerce, Economics, Economic Development and Planning, Public Administration, Public Finance, Secretarial Practices)	<i>Science</i> (including Biology, Biochemistry, Bio-technology (includes Biotechnology Engineering), Botany, Home Science, Life Science, Zoology)
Chartered Accountancy, Cost and Works Accountancy, Company Secretaryship	Animal Husbandry/Fisheries
Computer Application	Dairy Science/Technology
Education (including Physical Education and Sports)	Forestry
Law	Food Technology, Food Technology & Management
Medicine/Dentistry	Horticulture
Pharmacology/Pharmacy	Rural Studies/Rural Sociology/Rural Cooperatives/Rural Banking
Sciences (including Biology, Chemistry, Maths, Physics, Statistics)	Agricultural Engineering
	Veterinary Science

Stage 1 c: Scheduling for WAT-PI

The candidates, who qualify on the criteria mentioned in stages 1 and 2, shall be called for the WAT-PI process. Such candidates shall be required to fill-in and submit the personal data form online. The candidates, who fail to submit their personal data forms within the prescribed time limit, shall not be allowed in the WAT-PI process.

Stage 2: Criteria for Final Selection of candidates for PGP/PGP-ABM/PGP-SM programme

A candidate's final score for selection in PGP/PGP-ABM/PGP-SM programme for the batch 2019–21 will be calculated on the basis of the assigned weights as given in Table 4.

Table 4: Weights for Final Score calculation after WAT-PI stage

S. No.	Component	Weight	
		PGP & PGP-SM	PGP-ABM
1	Common Admission Test (CAT)	30	35
2	Academic Performance (12M + GM)	5+5	5+5
3	Diversity Factor (DFa +DFb)	5	5
4	Work Experience	5	NA
5	Writing Ability Test (WAT)	10	10
6	Personal Interview (PI)	40	40
	Final Score	100	100

Notes:

- The minimum requirement for getting a pass in Personal Interviews is 12 out of 40 marks. Names of candidates who do not pass in PI will not be included in the final merit list.
- Final discretion on the academic category that an academic program will be classified into rests with the Admissions Committee of IIM-Lucknow.
- **Reservation Policy:** IIM Lucknow applies the Government of India reservation policy for admission to Central Educational Institutions (CEIs).
- **Any dispute concerning Admissions for the batch 2019-21 would be subject to jurisdiction of the competent Courts within the territorial jurisdiction of city of Lucknow only.**